

## CO-OP BRANDING GUIDELINES



ABOUT

CO-OP PROGRAM

DIGITAL AND PRINT ADVERTISING

CUSTOM IMPRINT ADVERTISING

LOGO USAGE

TYPOGRAPHY

COLOR PALETTE

CFM Insurance

INSURING MISSOURI SINCE 1869, CFM PROVIDES QUALITY INSURANCE AT A COMPETITIVE PRICE & OFFERS PERSONAL, FRIENDLY & DEPENDABLE SERVICE. AS A COMPANY DEEPLY EMBEDDED IN ITS COMMUNITY, WE ARE COMMITTED TO PROTECTING THE EVER-CHANGING NEEDS OF OUR POLICYHOLDERS, NO MATTER WHERE LIFE TAKES THEM. THERE IS NO STRONGER TESTAMENT TO OUR DEDICATION THAN OUR CONTINUED PROGRESSIVE OUTLOOK & FINANCIAL STABILITY IN THIS INDUSTRY.

1202 E <u>4ST ST</u> CONCORDIA, MO 64020 (660) 463-2223

SUREMISSOURI.COM

#### OUR VISION The full circle effect

YOU INVEST IN OUR SERVICE, CFM INVESTS IN YOUR PROPERTY, AND TOGETHER WE INVEST IN OUR COMMUNITIES - **Unal's full circle**.



GUIDELINES

DIGITAL AND PRINT ADVERTISING

CUSTOM IMPRINT ADVERTISING



## **CFM** INSURANCE

**Co-op stands for cooperative advertising** and is a partnership between CFM and its agencies to share the cost of advertising locally.

By sharing the cost, CFM will reimburse its agencies on approved advertising campaigns. This advertising includes both traditional print advertising and digital/online marketing activities to promote your agency. This mutually beneficial program is a win-win - you showcase your business and together we will build our brands!

The first step is to identify what co-op funds may be available to you. You can find this information by logging into the CFM Agency Dashboard. To see your co-op dollars balance, go to "Co-Op Requests" in the left navigational panel. You'll get a breakdown of your available co-op dollars, pending requests, past orders, and also any co-op amount due to CFM after the initial co-op funds provided by CFM has been exhausted.

#### **DIGITAL AND PRINT** ADVERTISING

Signage

Newspaper

Web Banners

Social Media Posts

Billboards



CO-OP BRANDING GUIDELINES Submit requests through the CFM Dashboard using the following link: https://www.cfmimo.com/dashboard/coop.

Click the "Submit a Co-op Request" button.

#### Submit a Co-op Request

Please provide us with all the information requested on this form. If design services are requested, use the Additional Details section to provide us with the design direction you have in mind, dimensions of print piece, and any other details that will help us complete the piece efficiently and as you envision it to be.

#### DIGITAL AND PRINT ADVERTISING

All signage and ad advertising will need to be paid by the agency and then submitted for co-op reimbursement.

All print and digital ads must include the current CFM Insurance logo to qualify for reimbursement.



CO-OP BRANDING GUIDELINES

# YOUR BRANDING HERE CFM SIGNAGE YOUR AD HERE NEWSPAPER YOUR AD HERF WEB BANNERS

#### **PRINT** ADVERTISING

Examples of qualifying print ads:

- Signs
- Newspaper
- Plat Books
- Sport Programs/Schedules

#### For reimbursement, please provide:

- A copy of the invoice
- An image of the printed piece

#### DIGITAL ADVERTISING

Digital advertising refers to communication made by an agency to advertise and promote its brand and services using various platforms and digital channels.

Examples of qualifying digital ads:

- Web banners on local websites
- Boosted social posts

#### Social Media Promotions -

To qualify for reimbursement, your social media promotion must:

- Include the CFM logo
- Link to a CFM website page or blog
- Have a high-quality image

For reimbursement, please provide:

- A screenshot of your ad
- A copy of the invoice

**PLEASE NOTE** - Any print or digital materials that are not designed by CFM will need to be pre-approved to qualify for co-op reimbursement.

#### **BILLBOARD** ADVERTISING

All billboard designs must include the current CFM Insurance logo to qualify for reimbursement.



CO-OP BRANDING GUIDELINES



#### BILLBOARD ADVERTISING

For billboards that require a contract, CFM requires that each agency engage the contract and invoice with the vendor. CFM will reimburse the agency once the request is submitted through the CFM Agency Dashboard. This can be done one of two ways -

- 1. You can submit the reimbursement requests that coincides with your payment plan.
- 2. You can submit a reimbursement request for the yearly invoiced amount at the beginning of the contract and receive your yearly funds in one payment to put towards your billboard.

For reimbursement, please provide:

- A copy of the invoice
- An image of the printed piece

**PLEASE NOTE** - Any print materials that are not designed by CFM will need to be pre-approved to qualify for co-op reimbursement.

## CUSTOM IMPRINT ADVERTISING

CFM offers a variety of custom imprint merchandise in the Co-Op on the CFM Dashboard.



CO-OP BRANDING GUIDELINES If there is a item that you are looking to purchase that is not on our store page, please send a special request through the dashboard using the following link:

https://www.cfmimo.com/dashboard/coop.

Click the "Submit a Co-op Request" button.

#### Submit a Co-op Request

Please provide us with all the information requested on this form, including a link to the website/item you are looking at. We will make all attempts to honor your requests, but there may be times it will not be possible.

#### **APPROVED** EXAMPLES:

All custom items must have enough imprint real estate to accommodate both company logos to qualify for Co-Op.

For reimbursement, please provide:

- A copy of the invoice
- An image of the printed piece showing both logos



#### NOT APPROVED EXAMPLES:



BRAND GUIDELINES & LOGOS

ONLY THE FOLLOWING LOGOS ARE

ACCEPTABLE TO USE FOR CO-OP

ADVERTISING.

## PRIMARY LOGO











## LOGO VARIATIONS

#### COMMUNITY FIRST ... IT'S A MUTUAL THING

#### COMMUNITY FIRST ... IT'S A MUTUAL THING

APPROVED TEXT TAGLINE VARAITIONS





NO EMBLEM. BOLD "INSURANCE". GOOD FOR EMBROIDERY



BOLD "INSURANCE" FOR EMBROIDERY & SELECT DESIGNS





U



# TYPOGRAPHY

PRINT TYPOGRAPHY

WEB TYPOGRAPHY

#### **CFM FONT**

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

LULO CLEAN ONE

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

#### LULO CLEAN ONE BOLD

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

#### Aleo Font Family

ABCDEFGHIJKLMNOP abcdefghijklmnop QRSTUVWXYZ qrstuvwxyz

Avenir Font Family

ABCDEFGHIJKLMNOP QRSTUVWXYZ abcdefghijklmnop qrstuvwxyz

#### cherry cordial

ABCDETGHLYKLMNOD abcdefghijklmnop QRSTUVWXYZ grstuvwxyz WEB

Roboto Slab Family

A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

abcdefghijklmnop qrstuvwxyz

Raleway Font Family ABCDEFGHIJKLMNOP QRSTUVWXYZ abcdefghijklmnop qrstuvwxyz

## ICONOGRAPHY





AUTO PRODUCT



COUNTRYSIDE PRODUCT



SOCIAL MEDIA ICONS



HOME PRODUCT

RENTERS PRODUCT

PRODUCT ICONS



LANDLORD PRODUCT



EDUCATION - PUBLIC SERVICE DISCOUNT



LEGACY DISCOUNT



MILITARY DISCOUNT



MILLENNIAL/SENIOR DISCOUNT



MONITORING DEVICE DISCOUNT



MULTI POLICY DISCOUNT



TRADITIONS DISCOUNT

DISCOUNT ICONS



PRIMARY COLOR PALLETE

ACCENT COLORS

PANTONE 289C	PANTONE 7563C	PANTONE 425C	FLAT WHITE	GRAY 30
C -100 M - 83 Y - 38 K - 3	C - 17 M - 4 4 Y - 9 9 K - 1	C-66 M-56 Y-53 K-29	C - 0 M - 0 Y - 0 K - 0	C - 0 M - 0 Y - 0 K - 10
R -18 G - 50 B - 87	R-210 G-147 B-41	R-84 G-87 B-89	R - 255 G - 255 B - 255	R-230 G-231 B-232
#123257	#D29329	#545759	#FFFFF	#E6E7E8

289C	PANTONE 7563C	PANTONE 425C	FLAT WHITE	GRAY 30
	C - 17 M - 4 4 Y - 9 9 K - 1	C-66 M-56 Y-53 K-29	C - 0 M - 0 Y - 0 K - 0	C - 0 M - 0 Y - 0 K - 10
	R - 210 G - 147 B - 41	R-84 G-87 B-89	R - 255 G - 255 B - 255	R-230 G-231 B-232