



**AGENT
MANUAL**



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INTRODUCTION



INTRODUCTION

CFM Insurance, Inc. is a farm mutual insurance company operating under Sections 380.201 to 380.591 of the farm mutual laws of Missouri for the purpose of insuring farm and residential property located throughout the state. CFM offers different types of policies covering fire, wind, hail, lightning, theft, and other broadened and specified perils. It is our intent to offer these coverages available at a fair and reasonable cost to both small and large property owners by carefully underwriting property.

The agent is a very important part of CFM since he/she will make the first evaluation of a risk to be insured. The agent must inspect all new properties and gather the information necessary to properly rate the risk. Each new risk submitted should be personally underwritten by the agent. All agents must know the product they are selling to their insured to ensure that all of the needs of the insured are met at an affordable cost.

It is our sincere hope that by working together, our common goal will be lower rates for the policyholders, more business for the agents, and profitable loss experience for agents and the company. All guidelines set forth in this Agent Manual are subject to final underwriting discretion and may be amended as necessary.

BINDING AUTHORITY

A CFM agent may bind coverage on qualified single dwelling risks not exceeding \$500,000 on the dwelling itself. Underwriter approval is required to bind coverage over \$500,000. Any Dwelling over \$500,000 will have a \$2,500 deductible. When evaluating coverage on a single risk, the following rule will apply:

The total insured value of all property at one location shall not exceed \$10 million. Larger risks will need prior underwriting approval.

Binding authority is limited to \$10,000 on Inland Marine property. All coverage exceeding \$10,000 must have prior underwriting approval before binding coverage.

Binding authority is also related to the expectation that the agent will have underwritten each risk considered and will bind coverage only on those risks which are determined to meet the company's underwriting requirements regarding wiring, heating and condition of the structure as well as the insured being a desirable risk financially and morally.

Proper insurance to value, in addition to good selectivity or underwriting, is essential in helping the agent and company experience a good loss ratio. Rate structures are based, in part, on an established coverage percentage of insurance to value.

It is required that the agent inspect each risk on which coverage is bound and that pictures showing all sides of the dwelling and of each additional structure insured are submitted with the completed application.

FIRE PROTECTION CLASSIFICATION

ISO establishes general classifications applying to all areas within limits of municipalities and recognized boundaries of protected area fire districts, protected unincorporated communities and rural areas. To rate a risk, determine the protection class from the ISO Protection Classification pages. A link to the ISO Protection Classification pages can be found on our website under Agent Resources.

Primary Response

1. Where classified areas are published with a single classification number, properties within five road miles of the primary responding fire station should receive that classification number.
2. Class 10 applies to all areas not listed and to properties which are located more than five road miles from a responding fire department.

Split Classifications

For jurisdictions listed with multiple classification numbers, known as a “split classification”, the lower number will be assigned to all properties within five road miles from the fire station.

BILLING

A. **New Policies:**

The first policy payment must be submitted with all new policies. The exception will be new business that is mortgagee billed. Home office will direct bill the mortgagee. New policies with a balance due resulting from underwriting or rating adjustments in the Home Office will be billed directly from the Company and must be paid to the Company within 30 days of the invoice date to avoid automatic cancellation.

B. **Endorsements or Changes:**

Additional premium or return premium of \$25 or less will be applied to the next policy billing. Amounts in excess of \$25 will be billed or refunded to the insured or mortgagee. (Policy billing is done 30 days in advance of the due date. Endorsements made during this 30-day period will be added or subtracted to the amount of the original bill and re-billed direct from the Home Office.

C. **Cancellations:**

The date of cancellation will be no more than 30 days prior to receipt of the cancellation notice in the Home Office. The only exception to this is a cancellation request accompanied by a declarations page verifying coverage with another carrier or a bill of sale/settlement statement verifying the date the property was sold. In no event will a cancellation be dated prior to the past policy due date. Any policy cancelled for non-payment after the inception date of the policy must have underwriter approval before being rewritten. The insured’s signature is required for any cancellation requested by the insured and for policies that are rewritten.

D. Premium Financing:

An additional charge of \$14 per year will be applied for Semi-Annual billings (\$7 per billing), \$28 per year for Quarterly billings (\$7 per billing), and \$24 per year for Monthly billings (\$2 per billing). Credit cards cannot be used for recurring payments.

E. Annual Renewals:

Approximately 30 days before the expiration date a renewal declaration page and bill are mailed to the insured. Annual billings may be set up as EFT (Electronic Funds Transfer) direct withdrawals from an insured's checking or savings account. If the premium payment is not received by the due date, a lapse notice will be sent to the policyholder, agent, and mortgagee, or loss payee, if any.

F. Semi-annual and Quarterly Billings:

Approximately 30 days before the due date, a semi-annual or quarterly billing will be mailed to the insured. Semi-annual and quarterly billings may be set up as EFT (Electronic Funds Transfer) direct withdrawals from an insured's checking or savings account. If the premium payment is not received by the due date, a lapse notice will be sent to the policyholder, agent, mortgagee, and loss payee, if any.

G. Monthly - EFT (Electronic Funds Transfer) Payments:

The first monthly payment (which should include the \$2 billing charge for monthly) must be submitted with a copy of a voided check and the signed Electronic Funds Transfer Authorization Form. Monthly billings may only be set up as EFT (Electronic Funds Transfer) direct withdrawals from an insured's checking or savings account. **EFT payments cannot be set up on Credit Cards.**

H. Credit Card Payments:

We accept MasterCard, Discover and Visa. There is no additional charge for the credit card or debit card payments. The usual quarterly or semi-annual billing fee will apply. Payments with credit or debit cards may also be made by phone. Insureds also have the option of paying with check or debit/credit card on the CFM Website. When paying by credit card, we will need to know the name on the card, the card number, expiration date, security code, and a telephone number.

I. Flat Cancellation:

Policies will be flat cancelled for nonpayment at the request of the agent, only during the first 30 days after the effective date of the policy.

J. Lapse Notice:

If the premium payment is not received by the due date, a lapse notice is mailed to the policyholder, agent, and mortgagee or loss payee, if any. There is a ten-day extension period after the due date in which to pay the premium. If the premium is not received in Home Office by the end of the ten-day extension period, the policy is automatically cancelled as of the due date.

K. Reinstatement:

CFM will NOT reinstate policies cancelled for non-payment when payment is received

after the ten-day extension period. Payments received after the ten-day extension period will be returned and agents must submit a new application for coverage. All underwriting guidelines and restrictions will apply to the new application. The insured will lose any claim-free discount they may have had on the cancelled policy.

L. **Insufficient Funds Payments: \$35 Charge:**

An insufficient funds payment for initial premium voids the policy. Coverage is thereby cancelled. Renewal policies may remain in force with underwriter discretion if premium, including a \$35 Insufficient Funds charge, is received within ten days.

M. **Agents' Statements:**

The Agents' Commission statements will be emailed, and commissions will be deposited into agents' bank accounts no later than the 5th of the following month. Commission statements will include transactions processed through the last working day of the current month.

N. **Timely Submissions to Home Office:**

Notification of any coverage bound by the agent is to be received in the Home Office within five days of binding such coverage. This applies to all endorsements, new policies, or reinstatements. All forms submitted including credit and loss reports are to be completed in full upon submission. If additional information is requested, the agent must respond promptly. Information not received within ten days may result in the rejection of the application or denial of coverage requested.

O. **Pre-underwriting Procedure:**

All new applications will be screened for missing information before being processed by underwriting. Agents will be given seven days to submit the necessary information before a cancellation is initiated.

P. **Rating:**

Agents may quote a risk using the Britecore online quoting system. All rating is subject to underwriter's discretion.

CLAIMS

SECTION I COVERAGES (PROPERTY)

1. Submit claims through Britecore and note any information given to the Insured about coverage of the loss. Send Loss Report immediately to the Home Office. Do not hold for bills, estimates, etc.
2. If the loss is urgent, CALL HOME OFFICE. DO NOT authorize insured to call the Home Office collect. If it is a fire loss, determine responding fire department and determine if the loss is a total or a partial loss. The agent may authorize temporary repairs to protect the property from further damage. The after-hours emergency claims service phone number is (866) 902- 4172.
3. An Insured with livestock losses should contact their veterinarian to obtain a postmortem examination of the animal may be performed. Also indicate to the insured that the company will pay for the veterinary call regardless of the determined cause of death. Be sure to CHECK FOR MULTIPLE LOSS COVERAGE, as it would not be appropriate to request a veterinary examination for a single animal loss if Multiple Loss Coverage is involved.
4. Advise the insured that all theft and vandalism losses must be reported to a law enforcement agency.
5. Questions from insureds regarding claims should be referred to the claims adjuster.

SECTION II COVERAGES (LIABILITY)

1. Liability losses should be faxed or e-mailed to the Home Office as soon as the incident is reported to the agent. Information on the claimant should be included in the loss report along with the location of the incident. This would include the section, township and range, highway numbers, etc. DO NOT HOLD THE REPORT for additional information. Fax or e-mail the report immediately.

If there are questions regarding the liability claim, please call the Home Office and the inquiry will be directed to the adjuster handling the claim. THE AGENT SHOULD NOT DISCUSS COVERAGE OF ANY LIABILITY LOSS WITH THE INSURED.



UNDERWRITING



GENERAL UNDERWRITING

The following is a list of general underwriting guidelines that apply to all or most policies. Any exceptions to the general guideline will be noted below each item. For specific underwriting on a particular type of policy, it will be necessary to refer to that section of the manual.

The following are not eligible for coverage:

1. Persons with a bankruptcy filed or settled in the past five years.
2. Persons with a felony in the past ten years.
3. Persons or Property with a prior fire loss in the past ten years.
4. Persons with a prior Liability claim require prior Underwriter approval.

Values:

CFM uses the 360Value Cost Estimator for determining values of Dwellings. Refer to each section of the manual for specific underwriting guidelines.

Any dwelling built in 1950 or before will be subject to the terms and conditions of Functional Replacement Cost.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings and buildings over \$250,000. Underwriter discretion on deductibles with higher value homes.

Home/combined building values over \$500,000, deductible must be approved by underwriting before binding coverage.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Water Damage:

Any dwelling with a prior water claim within the past three years requires Underwriting approval before binding coverage.

Log Home Surcharge:

A 25 percent surcharge will apply to the base rate of any dwelling of log construction. Log siding is acceptable and will not be surcharged.

EXCEPTION: Log homes may not be written in the Homestead Exclusive or Farmstead Exclusive program but are allowed in the Countryside Exclusive program.

Related Private Structures:

Ten percent of the amount of insurance on the dwelling may be applied to cover related private structures that meet the related private structure definition. If the amount of related private structure coverage required is more than the ten percent of the dwelling, the total amount requested will be shown, and the insured will be charged for the amount of coverage in excess of the ten percent.

Pictures and dimensions of all buildings insured as related private structures must be submitted with the application. Any buildings on the premises not insured as related private structures or insured as an outbuilding, should be described and excluded under Coverage B – Related Private Structures.

Roof:

Roof should be in good condition. If the agent inspection shows need of repair or signs of a deteriorating condition, please note on the application so the appropriate exclusion or restriction can be shown on the declaration page of the policy.

All roofs (regardless of type) over 15 years old, will be insured for Actual Cash Value. Underwriter discretion may be used to exclude or restrict any roof. Dwellings with wood shingles, slate or tile roofs are not eligible for coverage. Roof Replacement Cost coverage is available for dwelling roofs under 15 years old in the Basic – Owner and Basic – Tenant programs with prior underwriting approval for a \$250 surcharge.

Any dwelling with a corrugated metal roof may only be written in the Basic or Limited program with Actual Cash Value coverage and with prior underwriting approval.

Any dwelling with a flat roof may be eligible for Limited policy coverage only with prior underwriting approval.

Solar Panels:

Solar panels must be insured to 100 percent of their replacement cost and a copy of the original invoice, along with pictures, must be submitted with the application if the total value is over \$25,000. Solar panels mounted on the dwelling roof will be considered as part of Coverage A – Dwelling for claims purposes. Solar panels mounted on the ground or on related private structures will be considered as part of Coverage B – Related Private Structures for claims purposes. Solar panels mounted on a farm building or structure will be considered as part of Coverage E for claims purposes. The rate for solar panels will be \$6 per \$1,000 coverage.

Asbestos:

Asbestos siding or roofing on any dwelling will be excluded. This exclusion also applies to debris removal and disposal.

Wood Shake Siding:

Any dwelling with wood shake siding must have prior underwriter approval.

Stucco:

Any property with stucco must have prior underwriter approval.

Seasonal Property:

Seasonal property may be written in the applicable CFM program, depending on the age and condition of the dwelling. The application for insurance must indicate the seasonal occupancy. Seasonal property may NOT be written in the Exclusive, Countryside, or Mobile Select programs. There must be supporting coverage IN THE AGENCY. It should be remembered that there will be property that is not insurable. It is the Agent's responsibility to reject such risks which are obviously uninsurable.

Seasonal property must meet the underwriting requirements of the program in which it is written. Refer to the appropriate section for rates and underwriting requirements. A Repair or Rebuilding Endorsement will apply, and Theft and Vandalism coverage is available for a charge of \$150.

Properties that are involved in Home Sharing programs, i.e. Air BnB, VRBO, etc. are not allowed.

Duplexes:

Duplexes may be insured on all policy types except for Farmstead Exclusive, Homestead Exclusive, and Countryside Exclusive, AS LONG AS both sides of the duplex are insured by CFM. When adding liability coverage for a duplex where one unit is owner occupied, the other unit will be considered as a separate rental property and charged appropriately.

Guesthouses:

Guesthouses located on the same premises as the insured dwelling should be insured under Coverage E

Dwelling. Any personal property owned by the insured and located in the guesthouse should be insured under Coverage E – Household Contents.

Greenhouses:

Greenhouses may not be covered under Coverage B – Related Private Structures. They must be insured as a Type 3 building. Commercial exposures are not allowed. They do not qualify for weight of ice, sleet or snow.

Tiny Houses:

Owner-occupied Tiny Houses may be written in the Mobile Select program with a mandatory \$1,500 deductible and minimum value of \$30,000. Tenant-occupied Tiny Houses must be written in the Limited – Tenant program. The Tiny House must be set on a permanent foundation with an approved water and sewage system. Tiny Homes must be insured 80% of 360 value cost estimator.

All-Terrain Vehicles (ATVs):

All-terrain vehicles (ATVs) will be insured under the Inland Marine coverage on Farm and Countryside policies only. If the property does not qualify for a Farm or Countryside policy, the ATV will need to be insured with a recreational vehicle policy written through the auto carrier. If property coverage is written, off-premises liability coverage is also required per unit.

Boat Docks:

Boat docks located on the Primary Dwelling premises may be insured under Coverage B – Related Private Structures, with ten percent of the Dwelling coverage to apply. If the coverage required is over \$2,500, or if the Boat Dock is located off premises, it must be scheduled on the Boat Dock line item for the full value. Alternatively, the dock can be insured under the Inland Marine Program with a \$250 deductible for 100 percent of replacement cost. Weight of ice, sleet or snow coverage is NOT available on boat docks. Shared docks are not eligible for coverage.

Builders Risk:

New construction should be written in the program for which it would qualify upon completion. An endorsement will be attached to Builders Risk policies affording \$5,000 theft coverage on building materials. Agent must notify CFM and submit pictures when dwelling is complete, and the Builders Risk Endorsement will be removed at that time. Only dwellings being newly constructed are acceptable and coverage must be written at the start of construction. A 360Value Cost Estimator must be submitted with the application. A Builders Risk Completed Value Form will be attached to farm buildings under construction.

Swimming Pools:

Above-ground swimming pools will be insured under Coverage C – Personal Property. In-ground swimming pools will be insured under Coverage B – Related Private Structures. If the coverage required is over \$2,500, the pool must be scheduled under Coverage C Above Ground Pools for the entire value. See liability section for specific underwriting requirements and restrictions.

Contract of Sale:

Policy will be written in the name of the buyer with the seller being shown as the mortgagee - contract of sale owner. A copy of the contract is required.

Inflation Guard:

An inflation guard endorsement may be included on all policies in the Farmstead Exclusive, Farmstead, Farm Protector, Farm Basic, Homestead Exclusive, Homestead, Home Protector, Countryside Exclusive, Countryside Estate, Farm Single Family Rental, Single Family or Duplex Rental, and Landlord Rental programs.

Theft and Vandalism:

Theft and Vandalism are included at no additional charge on dwellings, buildings, and farm personal property, but coverage is excluded when caused by the insured or any resident of the dwelling insured.

EXCEPTION: Theft and Vandalism are excluded on Dwellings in the Vacant Program and may also be excluded in other programs due to underwriter discretion. These coverages are available on Seasonal property at a cost of \$150.

Weight of Ice, Sleet or Snow:

Weight of Ice, Sleet or Snow coverage is available on Type 1 and Type 2 Buildings only. Buildings must be good to superior in design construction and state of repair, and must have a continuous masonry or concrete foundation under all exterior walls. If pole construction, the poles must be treated and fastened to a concrete foundation or concrete pads in the bottom of post holes. This coverage is not available on greenhouses, fencing, boat docks, or any buildings on Limited or Vacant policies.

Policyholder Loss Protection Charge: \$150 per policy

In addition to the applicable premiums charged annually on each policy, there shall be a \$150 Policyholder Loss Protection Charge.

OPTIONAL COVERAGES

The following are optional coverages available on all or most policies. Any exceptions will be noted below each item.

Cosmetic Damage:

The Cosmetic Damage Exclusion Endorsement will be applied to all policies. The insured may buy back cosmetic damage coverage if certain underwriting requirements are met. If coverage is desired we must have current photos of the Dwelling and all Outbuildings. If coverage is not needed on a specific structure it can be excluded.

Submersible Pumps:

Each policy provides \$1,500 automatic coverage for the perils named in the policy. EACH PUMP MUST BE SPECIFICALLY LISTED WITH A LIMIT OF COVERAGE AND A PREMIUM CHARGED. Warranty (all-risk) coverage is available at a rate of \$40 PER UNIT for \$2,000 coverage. If warranty coverage is purchased, it replaces the coverage provided in the policy. The policy deductible will apply.

Water Damage – Sewers, Drains, and Sumps:

Rate is \$35 for \$5,000 coverage, \$50 for \$10,000 coverage, or \$125 for \$25,000 coverage. Provides coverage up to respective limit for direct physical loss to covered property caused by water which backs up through sewers or drains, with a \$250 deductible. Agent discretion should be used in offering this coverage. If there have been past water damage claims to the property, obtain complete details of the claim and damage. If you have doubts as to whether the property qualifies for this coverage, contact the Home Office.

EXCEPTION: This coverage is not available on dwellings in the Limited or Vacant programs. The \$10,000 coverage is included at no charge in the Farmstead Exclusive, Countryside Exclusive, and Homestead Exclusive Program.

Inland Flood Coverage:

This endorsement will be available on dwellings built after 1950. Water Damage coverage must be purchased. If the option does not appear then coverage is not available for that location. Limits and deductibles must be the same as Water Damage.

Equipment Breakdown Coverage:

Flat fee \$55
Deductible \$500

This endorsement will be added automatically to all policies, unless the insured opts to decline the coverage. This provides coverage for direct physical loss to covered property that is caused by an "equipment breakdown". Equipment Breakdown means physical loss or damage caused by mechanical breakdown; electrical or electronic breakdown; or rupture, bursting, bulging, implosion or steam explosion. Refer to endorsement for complete details and exclusions.

EXCEPTION: This coverage is mandatory in the Farm programs with no option to decline the coverage.

Service Line Coverage:

Flat fee \$55
Deductible \$500

This endorsement will be added automatically to all policies insuring a Dwelling or Mobile Home unless the insured opts to decline the coverage. This provides coverage for direct physical loss to "service line covered property" that is caused by a "service line occurrence" at the primary residence. It does not cover "service line covered property" that provides service to Coverage E – Farm Barns, Buildings, and Structures. Refer to endorsement for complete details and exclusions.

Earthquake:

A 15 percent deductible with a minimum of \$250 applies separately to:

- 1. Each building or structure for which earthquake premium has been paid;
- 2. Personal property in each building or structure for which earthquake premium has been paid; and
- 3. Each item covered under coverage F for which earthquake premium has been paid.

New requests for earthquake will not be accepted for 30 days following an earthquake occurrence with a magnitude of 5.0 or more on the Richter scale. This moratorium will apply only to risks within a 300-mile radius of the earthquake epicenter. Agent must specify which items (dwelling, contents, buildings, or farm personal property) are to be insured for earthquake coverage.

ZONE 2 – EARTHQUAKE NOT ALLOWED – DO NOT BIND

Zone 2 counties include:

Bollinger	Cape Girardeau	Mississippi	Pemiscot	Stoddard
Butler	Dunklin	New Madrid	Scott	

ZONE 3 – UNDERWRITING APPROVAL REQUIRED BEFORE BINDING

Zone 3 counties include:

Carter	Madison	Reynolds	St. Francois	Wayne
Iron	Perry	Ripley	St. Genevieve	

Frame Dwelling and Contents \$.75 per thousand
 Masonry Dwelling and Contents..... \$.90 per thousand
 (33 percent brick or masonry requires masonry rate)
 Other Structures and Farm Personal Property \$.75 per thousand

ZONE 4

Zone 4 counties include:

Andrew	Clay	Henry	Monroe	Ralls
Atchison	Clinton	Holt	Montgomery	Ray
Audrain	Crawford	Howell	Nodaway	Shannon
Bates	Daviess	Jackson	Oregon	St. Charles
Boone	DeKalb	Jefferson	Osage	St. Louis
Buchanan	Dent	Johnson	Phelps	Texas
Caldwell	Franklin	Lafayette	Pike	Warren
Callaway	Gasconade	Lincoln	Platte	Washington
Cass	Gentry	Maries	Pulaski	Worth

Frame Dwelling and Contents	\$.60 per thousand
Masonry Dwelling and Contents.....	\$.75 per thousand (33 percent brick or masonry requires masonry rate)
Other Structures.....	\$.60 per thousand
Farm Personal Property	\$.40 per thousand

ZONE 5

Zone 5 counties include the remainder of the state.

Frame Dwelling and Contents	\$.60 per thousand
Masonry Dwelling and Contents.....	\$.75 per thousand (33 percent brick or masonry requires masonry rate)
Other Structures.....	\$.60 per thousand
Farm Personal Property	\$.40 per thousand

EXCEPTION: Earthquake coverage is not available on Limited, Vacant, Type 3 Buildings, Single-Wide Mobile Home policies, or Solar Panels.

DISCOUNTS AVAILABLE

Senior-Citizen Discount: Ten percent

A ten percent discount of the dwelling and personal property premium is available on owner-occupied policies if one named insured is at least 62 years of age.

Millennial Discount: Ten percent

A ten percent discount of the dwelling and personal property premium is available on owner-occupied policies if one named insured is 18-35 years old.

Claim Free Discount: Five percent or Ten percent

A five percent discount of the property premium is available if the policy has three years of claim free history with CFM. A ten percent discount is available if the policy has five years of claims free history. The discount will be applied to property premium only. To qualify for the discount, the policy must have been with CFM for a minimum of three years. Any claim paid on the policy will result in the loss of the discount at the next policy renewal and until a minimum of three years has passed without a claim.

Masonry Discount: Ten percent

To qualify for the masonry discount, at least 66.6 percent of the total exterior wall area of the dwelling must be of masonry or masonry veneer. Earth contact homes will be considered as masonry for rating purposes. (Stucco does not qualify for masonry discount.) The ten percent discount is figured on the base dwelling premium only.

Central Fire and/or Burglary Alarm System: Five percent

To qualify for this credit the system should notify a Central Station. (Central Station is a system which signals automatically to and is recorded in a central station always having trained operators in attendance.) The five percent discount is figured on the dwelling and personal property premium.

Auto-Home Discount: Five percent

A five percent discount will be allowed for insureds who have an auto policy with the agency. CFM reserves the right to audit the agency records or request a dec page at any time to verify compliance. Discount may be applied to existing business at renewal. The five percent discount is figured on base dwelling and personal property premium.

Legacy Discount: Two percent

A two percent discount of the property premium may be applied to owner-occupied policies whose insureds who are the 2nd (or more) generation of their family to carry CFM insurance. Discount may also be applied to parents' policy.

Military/Veteran Discount: Two percent

A two percent discount of the property premium may be applied to owner-occupied policies whose insureds who are currently in the military or are veterans.

Education/Public Safety Discount: Two percent

A two percent discount of the property premium may be applied to owner-occupied policies whose insureds who are current or retired teachers, policemen, firemen, paramedics, first responders, EMTs, and nurses.

Crop Insurance Discount: Five percent

A five percent discount of the machinery premium may be applied to policies in the farm program when the agent also insures the crop insurance for the insured.

Traditions Discount: Five percent

A five percent discount of the farm buildings and machinery premium may be applied to all policies in the farm and countryside programs except Farm Basic and Farm Limited when the insured is a 2nd (or more) generation farmer.

Internet Connected Monitoring Device: Five percent

A five percent discount of the dwelling and personal property premium is available for internet connected monitoring devices such as ROOST, Nest, etc..

Agriculture Association Discount: Five percent

A five percent discount of the dwelling and personal property premium is available on owner-occupied policies if named insured is a member of the Cattleman's Association or Soybean Associatio

WOOD HEAT GUIDELINES

The Wood Heat Charge of \$25 will be applied to each acceptable Solid Fuel or Wood Heat installation in each structure insured. If there is a fireplace insert, the \$25 charge still applies, photos are required, but the wood heat form is not needed. The \$25 charge will be waived if the installation is a standard fireplace or an acceptable outside Solid Fuel or Wood Heat installation located 20 feet or more from any structure. Outside Solid Fuel or Wood Heat installations must be a minimum of ten feet from any structure. Outside Solid Fuel or Wood Heat systems which are not professionally installed must have prior underwriting approval and be insured with Basic or Limited coverage only. If Solid Fuel or Wood Heat is the only source of heat, the policy must be written in the Limited program. It will be the agent's responsibility to obtain this information when the risk is initially inspected. Pellet stoves will be charged \$25 and a wood heat form and pictures required.

Barrel or Homemade stoves are NOT ACCEPTABLE in any dwelling or outbuilding.

All Solid Fuel or Wood Heat installations require the Solid Fuel/Wood Heat Supplement to be completed with clearance information and submitted with the application. Pictures of the heating device must also be submitted.

Solid fuel and wood heat are not allowed in:

1. **Non-owner occupied dwellings;**
2. **Single-wide and double-wide manufactured and modular homes; unless factory installed or have prior underwriting approval.**

Standard factory installed fireplaces are allowed.

Chimney:

Only tile lined masonry chimneys or factory-built UL approved double walled insulated metal chimneys or masonry chimneys which have been lined with an acceptable slurry mix (Ahrens or Chimfex) or a stainless-steel UL approved lining are acceptable.

Minimum clearance from combustibles is:

Type of Protection	Radiant	Circulator	Stove Pipe
None	36"	12"	18"
1/4" Asbestos Mill Board (Spaced out 1")	18"	6"	12"
28 Gauge sheet Metal (Spaced out 1")	12"	4"	9"

COVERAGE PROVIDED BY FORM

	FO-1	FO-2	FO-3	FO-4	FO-6
All Risk on Residence			X		
Fire or Lightning	X	X	X	X	X
Windstorm or Hail	X	X	X	X	X
Explosion	X	X	X	X	X
Riot or Civil Commotion	X	X	X	X	X
Aircraft	X	X	X	X	X
Vehicles	X	X	X	X	X
Sudden & Accidental Damage from Smoke	X	X	X	X	X
Sinkhole Collapse	X	X	X	X	X
Volcanic Action	X	X	X	X	X
Vandalism	X	X	X	X	X
Theft	X	X	X	X	X
Falling Objects		X	X	X	
Weight of Ice, Snow, or Sleet		X	X	X	
Sudden & Accidental Tearing Apart, Cracking, Burning, or Bulging		X	X	X	
Accidental Discharge or Overflow of Liquids or Steam		X	X	X	
Freezing		X	X	X	
Sudden & Accidental Damage from Artificially Generated Electrical Currents		X	X	X	
Earthquake & Flood Loss to Livestock					X
Collision					X
Electrocution of Livestock					X
Loading and Unloading Accidents					X
Emergency Removal	X	X	X	X	X
Debris Removal	\$1,500/occur	\$1,500/occur	\$1,500/occur	\$1,500/occur	\$1,500/occur
Increased Cost - Ordinance of Law	X	X	X		
Fire Department Service Charge	\$500/occur	\$500/occur	\$500/occur	\$500/occur	\$500/occur
Credit Card, Forgery, & Counterfeit Money	\$1,500/occur	\$1,500/occur	\$1,500/occur	\$1,500/occur	
Trees, Plants, Shrubs, or Lawns	X	X	X	X	
Grave Markers	\$1,500/occur	\$1,500/occur	\$1,500/occur	\$1,500/occur	
Glass Breakage	\$50/occur	X	X	X	
Outdoor Antennas	\$1,500/occur	\$1,500/occur	\$1,500/occur	\$1,500/occur	
Well Pumps	\$1,500/occur	\$1,500/occur	\$1,500/occur		
Private Power & Light Poles	\$1,500/occur	\$1,500/occur	\$1,500/occur		
Refrigerated Food Spoilage	\$500/occur	\$500/occur	\$500/occur	\$500/occur	
Collapse			X	X	
Tenant's Improvements				X	
Pollutant Clean Up & Removal					X
Property in the Custody of a Common or Contract Carrier					\$1,500/occur
Signs					\$500/occur
Glass Breakage in Cabs					\$500/occur
Farm Operations Records					\$2,500/occur
Extra Expense					X



HOMEOWNERS



HOMESTEAD EXCLUSIVE FORM FO 3 – REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value - \$200,000. Dwelling must be insured for 100 percent of 360Value Cost Estimator.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition - concrete block or continuous masonry construction.

General:

- Dwelling must be less than 25 years in age or have prior Underwriter approval.
- Must have excellent housekeeping, show pride of ownership, be well maintained and must meet underwriting guidelines shown in liability section of this manual.
- Insured must have excellent insurance rating score (Level 1) and no losses in the past three years, with the exception of one past wind or hail claim.
- **Maximum Binding Authority - \$500,000.**
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.

- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable. It does require a \$25 Wood Heat Charge per installation in **each** structure insured. There is no charge for a standard fireplace.
- Seasonal dwellings, modular, single-wide manufactured, and log homes do not qualify for coverage.

COVERAGE

FO3 Special Form with Dwelling Replacement Cost

10% of Dwelling limit will apply to Coverage B - Related Private Structures

75% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available)

20% of Dwelling limit will apply to Coverage D - Additional Living Expense

Dwelling values may be adjusted annually for inflation.

OPTIONAL COVERAGES

Expanded Replacement Cost:

This endorsement is available at an additional charge if the dwelling is insured at 100 percent of 360Value Cost Estimator. Home quality grade must be Standard or better when calculating the 360Value. This coverage is subject to underwriting discretion.

New Construction Credit:

New dwellings are eligible for a credit. The New Construction credit will apply to dwellings no more than seven years of age.

	0-1	2	3	4	5	6	7
Amount of Credit	20%	18%	15%	12%	9%	6%	3%

To determine the dwelling age, subtract the year of construction from the present year. All dwellings will be deemed to have advanced one year in age on the renewal date of the policy each year

HOMESTEAD FORM FO 3 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one or two family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value - \$150,000.

Dwelling must be insured for 90 percent of 360Value Cost Estimator.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition - concrete block or continuous masonry construction.

General:

- If dwelling was built before 1960 it does not qualify for this program.
- Must have excellent housekeeping, show pride of ownership, be well maintained and must meet underwriting guidelines shown in liability section of this manual.
- **Maximum Binding Authority - \$500,000.**
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.

- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable. It does require a \$25 Wood Heat Charge per installation in **each** structure insured. There is no charge for a standard fireplace.
- Modular and single-wide manufactured homes do not qualify for coverage.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO3 Special Form with Dwelling Replacement Cost
 10% of Dwelling limit will apply to Coverage B - Related Private Structures
 75% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available)
 20% of Dwelling limit will apply to Coverage D - Additional Living Expense
 Dwelling values may be adjusted annually for inflation

OPTIONAL COVERAGES

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Dwelling Premium and any additional Personal Property with a \$30 minimum and a maximum of \$75.

New Construction Credit:

New dwellings are eligible for a credit. The New Construction credit will apply to dwellings no more than seven years of age.

	0-1	2	3	4	5	6	7
Amount of Credit	20%	18%	15%	12%	9%	6%	3%

To determine the dwelling age, subtract the year of construction from the present year. All dwellings will be deemed to have advanced one year in age on the renewal date of the policy each year.

HOME PROTECTOR FORM FO 2 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one or two family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Property insured under a Home Protector policy includes dwellings which do not qualify for the Homestead program but are in better underwriting condition than the Basic Dwelling.

Minimum insurable value - \$100,000. Dwelling must be insured within 80 percent of 360Value Cost Estimator.

Any dwelling built in 1960 or before will be subject to the terms and conditions of Functional Replacement Cost.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition.

General:

- Must have good housekeeping and be well maintained. Must meet underwriting guidelines shown in liability section of this manual.
- If Dwelling does not qualify for Replacement Cost coverage, policy must be written in the Basic program.

- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable except for in modular homes. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Solid fuel or wood heat as the only heat source must be written in the Limited program.
- Single-wide manufactured homes do not qualify for coverage.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO 2 Broad Form coverage with Dwelling Replacement Cost

10% of Dwelling limit will apply to Coverage B - Related Private Structures

50% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available)

20% of Dwelling limit will apply to Coverage D - Additional Living Expense

Dwelling values may be adjusted annually for inflation.

OPTIONAL COVERAGES

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Dwelling Premium and any additional Personal Property premium with a \$30 minimum and a maximum of \$75.

HO 4 - CONTENTS FORM FO 4 - REPLACEMENT COST

UNDERWRITING

Value:

Minimum value - \$10,000

Deductible:

The All Other Perils Deductible options available are \$500, \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage C- Personal Property limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind/Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

General:

- Personal Property must be located in a Dwelling with a working smoke detector.
- Must have a central forced air furnace, thermostatically controlled furnace, or electrical heat.
- A standard fireplace is allowed at no charge.
- Equipment Breakdown coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Personal Property must be located in a Dwelling which meets all liability underwriting guidelines shown in the liability section of the agent's manual.
- Personal Property must be located in a Dwelling with a continuous masonry foundation. Foundation must be structurally sound and in good repair.

COVERAGE

FO4 – Renters Form with Broad Form perils

Personal Property Replacement Cost

20% of Personal Property limit will apply to Coverage D - Additional Living Expense

**BARNs, OUTBUILDINGS & STRUCTURES
(EXCLUDING FARM & COUNTRYSIDE PROGRAMS)
POLICY DEDUCTIBLE APPLIES**

CLASSIFICATIONS

- 1. Type 1: Minimum amount of insurance \$2,000 – Actual Cash Value coverage**
The building must be a manufactured or Morton type building, in superior repair and condition, fully utilized by owner. It must be enclosed on at least three sides, insured for a minimum of \$12 per square foot of floor space, and have a permanent foundation or poles set at least four feet in the ground.
- 2. Type 2: Minimum amount of insurance \$2,000 – Actual Cash Value coverage**
The building must be fully utilized by either the owner or tenant, in superior repair and condition and one story only. It must be enclosed on at least three sides, insured for a minimum of \$10 per square foot of floor space, with a permanent foundation or poles set at least four feet in the ground.
- 3. Type 3: Minimum amount of insurance \$500 – Actual Cash Value coverage**
The building must be structurally sound, well maintained and insured for a minimum of \$8 per square foot of floor space. This may be a building that is not currently being used.
- 4. Silos, Harvestores, Metal Bins, and Hoop Buildings – Actual Cash Value coverage**
Silos, Harvestores, Metal Bins, and Hoop Buildings must be insured in the farm program.
- 5. Greenhouses – Actual Cash Value coverage**
Greenhouses will not be covered under Coverage B – Related Private Structures. They must be insured as a Type 3 building, and they do not qualify for weight of ice, sleet and snow. Commercial exposures are not allowed.
- 6. Fencing – Actual Cash Value coverage**
No woven or barbed wire fencing allowed. Vinyl fencing must be insured for a minimum of \$10 per linear foot, with a maximum of \$25 per linear foot. All other fencing must be insured for a minimum of \$6 per linear foot. Photos of the fencing are required.

UNDERWRITING

Electrical:

Fuse or breaker boxes must be completely enclosed, protected from the weather, and wired according to local code requirements.

Repair or Rebuilding Endorsement:

This endorsement may be applied to any building at the discretion of the underwriter.

Heating:

If there is an acceptable Wood Heat installation in any outbuilding, the \$25 Wood Heat Charge per installation will apply. See Wood Heat Guidelines in Section B. If an outbuilding is excluded because of the Wood Heat Installation, NO INSURANCE COVERAGE will be provided for the building or its contents.

OPTIONAL COVERAGES

WEIGHT OF ICE, SNOW OR SLEET:

Eligible Buildings:

- Coverage is AVAILABLE ON TYPE 1 OR TYPE 2 BUILDINGS ONLY.
EXCEPTION: Weight of ice, snow or sleet is not available on greenhouses or fencing or any buildings on Limited or Vacant policies.
- Must be good to superior in design construction and state of repair, paying particular attention to roof components, specifically trusses and beams.
- Must have a continuous masonry or concrete foundation under all exterior walls, or if pole construction, the poles must be treated and fastened to a concrete foundation or concrete pads in the bottom of post holes.



COUNTRYSIDE



COUNTRYSIDE EXCLUSIVE FORM FO 3 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value - \$200,000. Dwelling must be insured for 100 percent of 360Value Cost Estimator.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition - concrete block or continuous masonry construction.

General:

- If dwelling was built before 1960 it does not qualify for this program.
- Must have farm buildings and/or farm personal property insured to be eligible for this program.
- Must have full-time occupation other than farming or be retired.
- Must have Insurance Rating Score of Level 1 or 2.
- Total building coverages cannot exceed \$150,000.
- Total machinery coverages cannot exceed \$150,000.
- Total cattle coverage cannot exceed 20 head.
- Total acreage cannot exceed 240 acres.
- Dwelling must be updated in the last 20 years.

- Must have excellent housekeeping, show pride of ownership, be well maintained and must meet underwriting guidelines shown in liability section of this manual.
- **Maximum Binding Authority - \$500,000.**
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat
- **SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT.** Supplemental wood heat is acceptable. It does require a \$25 Wood Heat Charge per installation in **each** structure insured. There is no charge for a standard fireplace.
- Seasonal dwellings and modular or single-wide manufactured homes do not qualify for coverage.
- Liability coverage will default to \$1,000,000 limits. Lower limits are available. See liability section for applicable rates.
- If located on forty (40) acres or more OR if any farming activities on premises OR two (2) or more large animals on premises, you must use Farm Personal Liability rates.

Dwelling values may be adjusted annually for inflation.

COVERAGE

FO3 Special Form with Dwelling Replacement Cost

15% of Dwelling limit will apply to Coverage B - Related Private Structures

75% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available)

20% of Dwelling limit will apply to Coverage D - Additional Living Expense

OPTIONAL COVERAGES

Expanded Replacement Cost:

This endorsement is available at an additional charge if the dwelling is insured at 100 percent of 360Value Cost Estimator. Home quality grade must be Standard or better when calculating the 360Value. This coverage is subject to underwriting discretion.

New Construction Credit:

New dwellings are eligible for a credit. The New Construction credit will apply to dwellings no more than seven years of age.

New Home - Age in Years	0-1	2	3	4	5	6	7
Amount of Credit	20%	18%	15%	12%	9%	6%	3%

To determine the dwelling age, subtract the year of construction from the present year. All dwellings will be deemed to have advanced one year in age on the renewal date of the policy each year.

COUNTRYSIDE FORM FO 3 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value - \$150,000. Dwelling must be insured for 90 percent of 360Value Cost Estimator.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition - concrete block or continuous masonry construction.

General:

- If dwelling was built before 1960 it does not qualify for this program.
- Must have farm buildings and/or farm personal property insured to be eligible for this program.
- Must have full-time occupation other than farming or be retired.
- Must have Insurance Rating Score of Level 1 or 2.
- Total building coverages cannot exceed \$150,000.
- Total machinery coverages cannot exceed \$150,000.
- Total cattle coverage cannot exceed 20 head.

- Total acreage cannot exceed 240 acres.
- Must have excellent housekeeping, show pride of ownership, be well maintained and must meet underwriting guidelines shown in liability section of this manual.
- **Maximum Binding Authority - \$500,000.**
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat
- **SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT.** Supplemental wood heat is acceptable. It does require a \$25 Wood Heat Charge per installation in **each** structure insured. There is no charge for a standard fireplace.
- Seasonal dwellings and modular or single-wide manufactured homes do not qualify for coverage.
- Liability coverage will default to \$1,000,000 limits. Lower limits are available. See liability section for applicable rates.
- If located on forty (40) acres or more OR if any farming activities on premises OR two (2) or more large animals on premises, you must use Farm Personal Liability rates.

COVERAGE

FO3 Special Form with Dwelling Replacement Cost

10% of Dwelling limit will apply to Coverage B - Related Private Structures

75% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available)

20% of Dwelling limit will apply to Coverage D - Additional Living Expense

Dwelling values may be adjusted annually for inflation.

OPTIONAL COVERAGES

New Construction Credit:

New dwellings are eligible for a credit. The New Construction credit will apply to dwellings no more than seven years of age.

New Home - Age in Years	0-1	2	3	4	5	6	7
Amount of Credit	20%	18%	15%	12%	9%	6%	3%

To determine the dwelling age, subtract the year of construction from the present year. All dwellings will be deemed to have advanced one year in age on the renewal date of the policy each year.

**COUNTRYSIDE ESTATE
FORM FO 2 - REPLACEMENT COST
\$1,000 ALL PERIL DEDUCTIBLE**

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value - \$100,000. Dwelling must be insured for 80 percent of 360Value Cost Estimator.

Any dwelling built in 1950 or before will be subject to the terms and conditions of Functional Replacement Cost.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition - concrete block or continuous masonry construction.

General:

- Must have farm buildings and/or farm personal property to be eligible for this program.
- Must have full-time occupation other than farming or be retired.
- Must have Insurance Rating Score other than Level 4.
- Total building coverages cannot exceed \$150,000.
- Total machinery coverages cannot exceed \$150,000.
- Total cattle coverage cannot exceed 20 head.

- Total acreage cannot exceed 240 acres.
- Dwelling must be updated in the last 20 years.
- Must have excellent housekeeping, show pride of ownership, be well maintained and must meet underwriting guidelines shown in liability section of this manual.
- Maximum Binding Authority - \$500,000.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable except for in modular homes. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Seasonal dwellings and single-wide manufactured homes do not qualify for coverage.
- Liability coverage will default to \$1,000,000 limits. Lower limits are available. See liability section for applicable rates.
- If located on forty (40) acres or more OR if any farming activities on premises OR two (2) or more large animals on premises, you must use Farm Personal Liability rates.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form with Dwelling Replacement Cost

10% of Dwelling limit will apply to Coverage B - Related Private Structures

50% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available)

20% of Dwelling limit will apply to Coverage D - Additional Living Expense

Dwelling values may be adjusted annually for inflation

OPTIONAL COVERAGES

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Dwelling Premium and any additional Personal Property premium with a \$30 minimum and a maximum of \$75.

BARNs, OUTBUILDINGS & STRUCTURES COUNTRYSIDE PROGRAM POLICY DEDUCTIBLE APPLIES

CLASSIFICATIONS

1. **Type 1 & 2: Minimum amount of insurance \$2,000**

The building must be a manufactured or Morton type building, in superior repair and condition, fully utilized by owner. It must be enclosed on at least three sides, have a permanent foundation or poles set at least four feet in the ground. Replacement Cost Coverage and Special Form Coverage, including weight of ice, sleet and snow coverage are included in the Countryside Exclusive policy, and available as an optional buy-up in the Countryside Estate policy. Buildings must be insured to a minimum of \$12 per square foot of floor space.

2. **Type 3: Minimum amount of insurance \$500 – Actual Cash Value coverage**

The building must be structurally sound, well maintained and insured for a minimum of \$8 per square foot of floor space. This may be a building that is not currently being used or does NOT qualify for weight of ice, sleet and snow coverage. Type 3 buildings do not qualify for Replacement Cost Coverage or Special Form Coverage.

3. **Grain Bins, Silos, and Harvestores**

Grain Bins, Silos, and Harvestores are not allowed in the Countryside program. Risks with grain bins will need to be written in the Farm program.

4. **Hoop Buildings**

Hoop Buildings are not allowed in the Countryside program. Risks with hoop buildings will need to be written in the Farm program.

5. **Greenhouses – Actual Cash Value coverage**

Greenhouses will not be covered under Coverage B – Related Private Structures. They must be insured as a Type 3 building. They do not qualify for Replacement Cost Coverage or Special Form Coverage. Commercial exposures are not allowed.

6. **Fencing – Actual Cash Value coverage**

No woven or barbed wire fencing allowed. Vinyl fencing must be insured for a minimum of \$10 per linear foot, with a maximum of \$25 per linear foot. All other fencing must be insured for a minimum of \$6 per linear foot. Photos of the fencing are required. Fencing does not qualify for Replacement Cost Coverage or Special Form Coverage.

UNDERWRITING

Electrical:

Fuse or breaker boxes must be completely enclosed, protected from the weather, and wired according to local code requirements.

Repair or Rebuilding Endorsement:

This endorsement may be applied to any building at the discretion of the underwriter.

Heating:

If there is an acceptable Wood Heat installation in any outbuilding, the \$25 Wood Heat Charge per installation will apply. See Wood Heat Guidelines in Section B. If an outbuilding is excluded because of the Wood Heat Installation, NO INSURANCE COVERAGE will be provided.

FARM PERSONAL PROPERTY COUNTRYSIDE PROGRAM POLICY DEDUCTIBLE APPLIES

UNDERWRITING

Livestock:

1. A maximum of 20 head of livestock is allowed in the Countryside program. Livestock means only cattle, sheep, swine, goats, horses, mules and donkeys. Values should be based on market or sale value only. Coverage on any one animal (except on animals separately described and specifically insured) shall not exceed the smaller of the following:
 - a. Actual cash value of any animal destroyed or damaged; or
 - b. \$2,500.

The maximum limit per head for specifically insured horses and cattle is \$5,000

All livestock may be insured for one total amount. In the event of a loss, all livestock will be inventoried at market value to verify coverage requirement of 80 percent insurance to value. Failure to meet the 80 percent requirement will result in a coinsurance penalty.

If the insured does not want to insure all livestock, the different types or groups must be insured as separate items. For example, cattle, sheep, swine, goats, horses, mules and donkeys can be insured as separate items. All livestock of any one type or group will be considered as insured for inventory purposes. Please indicate on the application the type or group being insured. If coverage on any type or group does not meet the 80 percent requirement, loss payment will be prorated on the basis of 80 percent coinsurance as required in the policy.

2. **Livestock losses must be reported within 48 hours** after occurrence to be insured. Veterinary examination, at company expense, will be required on livestock losses.
3. Livestock coverage includes the perils listed in AAIS forms FO-6 and FO-556. Livestock less than 30 days of age are excluded from drowning coverage.
4. There are two coverage options available for livestock - standard coverage and multiple loss coverage. Multiple loss coverage applies only when more than one animal is killed or injured in a single occurrence of loss. A claim would not be paid for loss to a single animal in a single occurrence. Agents must specify on the application whether applying for standard or multiple loss coverage.
5. An insured may choose to buy-down the livestock deductible to \$250 on the standard coverage ONLY.

6. **Winter Livestock Perils** endorsement is included for livestock insured with either the standard coverage or the multiple loss coverage in the Countryside Exclusive program. This endorsement is an optional buy-up in the Countryside Estate. It provides coverage for livestock for freezing or smothering in a snow or ice storm or falling through ice.

Described Machinery, Tools:

1. The total coverage for all described machinery and tools is limited to a maximum of \$150,000.
2. Each specifically insured item must be individually named and described with a specific amount of coverage, year, make, model and serial number.
3. A partial interest in a piece of equipment or machinery may be specifically insured, but no more than the value of the insured's share should be insured. The total policy deductible would be applicable to the insured's portion of any loss.
4. A premium package of coverages including Comprehensive Machinery, Glass Breakage in Cabs (NO DEDUCTIBLE), Machinery Transportation, and Weight of Ice, Sleet, or Snow is included in the Countryside program.

Combines and Custom Farming Machinery:

Risks with Combines and Custom Farming Machinery must be written in the Farm program.

Machinery Not Described:

1. This policy item includes:
 - a. Machinery other than tractors, combines, corn pickers, hay balers, harvesters and crop dryers.
 - b. Tools, supplies and equipment other than for automobiles, trucks and vehicles designed primarily for road use.
2. This item does not include buildings, fences, outdoor radio and television equipment, bulk milk or feed tanks or brooders.
3. Any payment of loss on a single item included under Machinery Not Described shall not exceed \$2,500.
4. Any farm personal property item insured specifically is excluded from coverage under Machinery Not Described coverage.
5. \$5,000 coverage is included at no charge in the Countryside program. Higher limits are available for a charge.

Replacement Machinery:

The following coverage is included at no charge:

- \$50,000 coverage for 30 days in the Countryside program

Higher limits are not available.

Newly Acquired Machinery:

The following coverage is included at no charge:

- \$50,000 coverage for 30 days in the Countryside program

Higher limits are not available.

Farm Extra Expense:

This coverage is not available in the Countryside program.

Rented/Borrowed Equipment:

This is for the purpose of writing a limited specific amount of coverage on machinery being used by the insured but not owned by the insured. This coverage is secondary insurance. Any other insurance covering the machinery must first be applied.

Grain, Hay, and Other Farm Supplies and Products (In Buildings or in the Open):

Grain, hay, and other farm supplies and products stored in buildings and in the open must each be listed and insured as a separate item.

Peak Season Endorsement:

Peak Season coverage for grain, seeds, and chemicals is not available in the Countryside program. Risks needing this coverage must be written in the Farm program.

Comprehensive Machinery Endorsement:

This is an All-Risk endorsement (except for the exclusions listed on the endorsement). The endorsement provides coverage for intake of rocks or foreign objects into tractors, harvesting or forage equipment designed primarily to operate above the surface of the ground, weight of ice, sleet and snow, machinery transportation, and glass breakage. Such losses must be reported to the company immediately and before repairs are made. There is no coverage for any loss reported more than 30 days after the loss. See the actual endorsement for specific details and exclusions. **The policy deductible will apply.** See Described Machinery above.



FARMSTEAD EXCLUSIVE FORM FO 3 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value - \$200,000. Dwelling must be insured for 100 percent of 360Value Cost Estimator.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000. Minimum deductible of \$5,000 on dwellings over \$500,000 with no deductible credit.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition - concrete block or continuous masonry construction.

General:

- Must have farm buildings and/or farm personal property to be eligible for this program.
- Dwelling must be less than 25 years in age or have prior Underwriter approval.
- Must have excellent housekeeping, show pride of ownership, be well maintained and must meet underwriting guidelines shown in liability section of this manual.
- Insured must have excellent credit score (Level 1), no more than one non-weather-related loss in the past five years, and no farm liability losses in the past five years.

Maximum Binding Authority - \$500,000.

- Equipment Breakdown for Farm coverage is included for a \$55 charge for each Dwelling insured.

- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- A ten percent Claim-Free Discount may apply if the insured has not had a claim in the past three years.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Modular, single-wide manufactured, and log homes do not qualify for coverage.
- Liability coverage will default to \$1,000,000 limits. Lower limits are available. See liability section for applicable rates.

COVERAGE

FO3 Special Form with Dwelling Replacement Cost

10% of Dwelling limit will apply to Coverage B - Related Private Structures

75% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available) 20% of Dwelling limit will apply to Coverage D - Additional Living

Expense

Dwelling values may be adjusted annually for inflation.

OPTIONAL COVERAGES

Expanded Replacement Cost:

This endorsement is available at an additional charge if the dwelling is insured at 100 percent of 360Value Cost Estimator. Home quality grade must be Standard or better when calculating the 360Value. This coverage is subject to underwriting discretion.

New Construction Credit:

New dwellings are eligible for a credit. The New Construction credit will apply to dwellings no more than seven years of age

New Home - Age in Years	0-1	2	3	4	5	6	7
Amount of Credit	20%	18%	15%	12%	9%	6%	3%

To determine the dwelling age, subtract the year of construction from the present year. All dwellings will be deemed to have advanced one year in age on the renewal date of the policy each year.

FARMSTEAD FORM FO 3 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired to local code requirements.

Value:

Minimum insurable value - \$150,000.

Dwelling must be insured for 90 percent of 360Value Cost Estimator.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000. Minimum deductible of \$5,000 on dwellings over \$500,000 with no deductible credit.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition-concrete block or continuous masonry construction.

General:

- **If dwelling was built before 1960 it does not qualify for this program.**
- Must have farm buildings and/or farm personal property to be eligible for this program.
- Must have excellent housekeeping, show pride of ownership, be well maintained and must meet underwriting guidelines shown in liability section of this manual.
- Insured must have excellent credit score (Level 1 no more than one non-weather related loss in the past five years, and no farm liability losses in the past five years.
- **Maximum Binding Authority - \$500,000.**
- Equipment Breakdown for Farm coverage is included for a \$55 charge for each Dwelling insured.

- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- A ten percent Claim-Free Discount may apply if the insured has not had a claim in the past three years.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Seasonal dwellings and modular or single-wide manufactured homes do not qualify for coverage.
- Liability coverage will default to \$1,000,000 limits. Lower limits are available. See liability section for applicable rates.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO3 Special Form with Dwelling Replacement Cost
 10% of Dwelling limit will apply to Coverage B - Related Private Structures
 75% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available) 20% of Dwelling limit will apply to Coverage D - Additional Living Expense
 Dwelling values may be adjusted annually for inflation

OPTIONAL COVERAGES

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Dwelling Premium with a \$30 minimum and a maximum of \$75.

New Construction Credit:

New dwellings are eligible for a credit. The New Construction credit will apply to dwellings no more than seven years of age.

New Home - Age in Years	0-1	2	3	4	5	6	7
Amount of Credit	20%	18%	15%	12%	9%	6%	3%

To determine the dwelling age, subtract the year of construction from the present year. All dwellings will be deemed to have advanced one year in age on the renewal date of the policy each year.

FARM PROTECTOR FORM FO 2 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and be wired according to local code.

Value:

Property insured under a Farm Protector policy include dwellings which do not qualify for the Farmstead program but are in better underwriting condition than the Farm Basic. Minimum insurable value - \$100,000. Dwelling must be insured for 80 percent of 360Value Cost Estimator.

Any dwelling built in 1950 or before will be subject to the terms and conditions of Functional Replacement Cost.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000. Minimum deductible of \$5,000 on dwellings over \$500,000 with no deductible credit.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition.

General:

- If dwelling was built before 1960 it does not qualify for this program.
- Must have farm buildings and/or farm personal property to be eligible for this program.
- Must have good housekeeping and be well maintained. Must meet underwriting guidelines shown in liability section of this manual.

- Equipment Breakdown for Farm coverage is included for a \$55 charge for each Dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable except for in modular homes. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Solid fuel or wood heat as the only heat source must be written in the Basic or Limited program.
- If Dwelling does not qualify for Replacement Cost coverage, policy must be written in the Farm Basic program.
- Seasonal dwellings and single-wide manufactured homes do not qualify for coverage.
- Liability coverage will default to \$500,000 limits. Other limits are available. See liability section for applicable rates.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form coverage with Dwelling Replacement Cost

10% of Dwelling limit will apply to Coverage B - Related Private Structures

50% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available) 20% of Dwelling limit will apply to Coverage D - Additional Living

Expense

Dwelling values may be adjusted annually for inflation

OPTIONAL COVERAGES

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Dwelling Premium with a \$30 minimum and a maximum of \$75.

FARM BASIC FORM FO 2 - ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box or fuse box, and wired to local code requirements. Fuse boxes must have prior underwriting approval before binding.

Value:

Property insured under a Farm Basic policy must be insured for a minimum of \$40 per square foot of floor space.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000. Minimum deductible of \$5,000 on dwellings over \$500,000 with no deductible credit.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition.

General:

- Must have farm buildings and/or farm personal property to be eligible for this program.
- Must have good housekeeping and be well maintained. Must meet underwriting guidelines shown in liability section of this manual.
- Dwelling must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown for Farm coverage is included for a \$55 charge for each Dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.

- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable except for in modular homes. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Seasonal dwellings do not qualify for coverage.
- Liability coverage will default to \$500,000 limits. Other limits are available. See liability section for applicable rates.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form coverage with Actual Cash Value

10% of Dwelling limit will apply to Coverage B - Related Private Structures

50% of Dwelling limit will apply to Coverage C - Personal Property (Additional limits available) 20% of Dwelling limit will apply to Coverage D - Additional Living Expense

Dwelling values may be adjusted annually for inflation

OPTIONAL COVERAGES

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Dwelling Premium with a \$30 minimum and a maximum of \$75.

FARM LIMITED FORM FO 1 - ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a one family owner occupied dwelling.

Wiring:

Wiring must be romex, have proper junction boxes, with a modern breaker box or fuse box, and wired to local code requirements. Fuse boxes must have prior underwriting approval before binding.

Value:

Limited policies are intended to provide basic coverages restricted to Actual Cash Value on dwellings which do not meet the underwriting guidelines for Basic. The property may have some physical risk shortcoming or may not be insurable in the amounts required by Basic policies. Property insured under a Farm Limited policy must be insured for a minimum of \$25 per square foot.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000. Minimum deductible of \$5,000 on dwellings over \$500,000 with no deductible credit.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition.

General:

- Must have farm buildings and/or farm personal property to be eligible for the program.
- Should be used when ONLY farm buildings and/or farm personal property are to be insured.
- Must have good housekeeping and be well maintained. Must meet underwriting guidelines shown in liability section of this manual.

- Equipment Breakdown for Farm coverage is included for a \$55 charge for each Dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- SOLID FUEL OR WOOD HEAT IS ACCEPTABLE AS THE SOURCE OF HEAT except for in modular or seasonal homes. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Liability coverage will default to \$500,000 limits. Other limits are available. See liability section for applicable rates.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO1 Basic Form coverage with Actual Cash Value

10% of Dwelling limit will apply to Coverage B - Related Private Structures

FO 4 - CONTENTS FORM FO 4 - REPLACEMENT COST

UNDERWRITING

Value:

Minimum value - \$10,000

Deductible:

The all-other perils deductible options available are \$500, \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. \$500 deductible optional with Level 1 insurance score only

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage C – Personal Property limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

General:

- Must have farm buildings and/or farm personal property to be eligible for this program.
- Personal Property must be located in a Dwelling with a working smoke detector.
- Equipment Breakdown coverage is included for a \$40 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Must have a central forced air furnace, thermostatically controlled furnace, or electrical heat.
- A standard fireplace is allowed at no charge.
- Personal Property must be located in a Dwelling which meets all liability underwriting guidelines shown in the liability section of the agent's manual.
- Personal Property must be located in a Dwelling with a continuous masonry foundation. Foundation must be structurally sound and in good repair.

COVERAGE

FO4 – Renters Form with Broad Form perils

Personal Property Replacement Cost

20% of Personal Property limit will apply to Coverage D - Additional Living Expense

BARNs, OUTBUILDINGS & STRUCTURES FARM PROGRAM POLICY DEDUCTIBLE APPLIES

CLASSIFICATIONS

1. Type 1: Minimum amount of insurance \$2,000

The building must be a manufactured or Morton type building, in superior repair and condition, fully utilized by owner. It must be enclosed on at least three sides, have a permanent foundation or poles set at least four feet in the ground, and insured 80 percent to value using the 360Value Cost Estimator (Replacement Cost) or a minimum of \$12 per square foot of floor space (Actual Cash Value). Replacement Cost coverage and Special Form Coverage, including weight of ice, sleet and snow are included in Farmstead Exclusive and Farmstead policies, and optional in the Farm Protector, Farm Basic, and FO-Contents policies. These coverages are not available in the Farm Limited policy.

2. Type 2: Minimum amount of insurance \$2,000

The building must be fully utilized by either the owner or tenant, in superior repair and condition and one story only. It must be enclosed on at least three sides, have a permanent foundation or poles set at least four feet in the ground, and insured a minimum of \$10 per square foot of floor space. Replacement Cost coverage and Special Form Coverage, including weight of ice, sleet and snow are included in Farmstead Exclusive and Farmstead policies, and optional in the Farm Protector, Farm Basic, and FO-Contents policies. These coverages are not available in the Farm Limited policy.

3. Type 3: Minimum amount of insurance \$- Actual Cash Value coverage

The building must be structurally sound, well maintained and insured for a minimum of \$8 per square foot of floor space. This may be a building that is not currently being used or does NOT qualify for weight of ice, sleet and snow coverage. Type 3 buildings do not qualify for Replacement Cost Coverage or Special Form Coverage.

4. Grain Bins, Silos, and Harvestores - Actual Cash Value coverage

Grain Bins, Silos, and Harvestores must be insured for a minimum of \$1 per bushel. They do NOT qualify for weight of ice, sleet and snow, Replacement Cost Coverage or Special Form Coverage.

5. Hoop Buildings - Actual Cash Value coverage

Hoop Buildings must be on a permanent foundation or poles set in concrete and insured for a minimum of \$6 per square foot of floor space. They do NOT qualify for weight of ice, sleet and snow, Replacement Cost Coverage, or Special Form Coverage.

6. Greenhouses - Actual Cash Value coverage

Greenhouses will not be covered under Coverage B – Related Private Structures. They must be insured as a Type 3 building. They do NOT qualify for weight of ice, sleet and snow, Replacement Cost Coverage, or Special Form Coverage. Commercial exposures are not allowed

7. Fencing – Actual Cash Value coverage

No woven or barbed wire fencing allowed. Vinyl fencing must be insured for a minimum of \$10 per linear foot, with a maximum of \$25 per linear foot. All other fencing must be insured for a minimum of \$6 per linear foot. Photos of the fencing are required. Fencing does NOT qualify for weight of ice, sleet and snow, Replacement Cost Coverage, or Special Form Coverage.

Replacement Cost Dwellings – Farm Program

As an option on Farmstead Exclusive and Farmstead policies, there can be more than one replacement cost home on the same policy

Any homes insured must be on a farm location on that policy.

These homes will have the option of being FO-3 Special Form Coverage Replacement Cost with 90% of 360 value requirement or FO-2 Broad Form Replacement Cost with 80% of 360 value requirement.

UNDERWRITING

Electrical:

Fuse or breaker boxes must be completely enclosed, protected from the weather, and wired according to local code requirements.

Repair or Rebuilding Endorsement:

This endorsement may be applied to any building at the discretion of the underwriter.

Heating:

If there is an acceptable Wood Heat installation in any outbuilding, the \$25 Wood Heat Charge per installation will apply. See Wood Heat Guidelines in Section B. If an outbuilding is excluded because of the Wood Heat Installation, NO INSURANCE COVERAGE will be provided for the building or its contents.

FARM PERSONAL PROPERTY FARM PROGRAM POLICY DEDUCTIBLE APPLIES

UNDERWRITING

Livestock:

1. Livestock means only cattle, sheep, swine, goats, horses, mules and donkeys. Values should be based on market or sale value only. Coverage on any one animal (except on animals separately described and specifically insured) shall not exceed the smaller of the following:
 - a. Actual cash value of any animal destroyed or damaged; or
 - b. \$2,500.

The maximum limit per head for specifically insured horses and cattle is \$5,000.

All livestock may be insured for one total amount. In the event of a loss, all livestock will be inventoried at market value to verify coverage requirement of 80 percent insurance to value. Failure to meet the 80 percent requirement will result in a coinsurance penalty.

If the insured does not want to insure all livestock, the different types or groups must be insured as separate items. For example, cattle, sheep, swine, goats, horses, mules and donkeys can be insured as separate items. All livestock of any one type or group will be considered as insured for inventory purposes. Please indicate on the application the type or group being insured. If coverage on any type or group does not meet the 80 percent requirement, loss payment will be prorated on the basis of 80 percent coinsurance as required in the policy.

2. **Livestock losses must be reported within 48 hours** after occurrence to be insured. Veterinary examination, at company expense, will be required on livestock losses.
3. Livestock coverage includes the perils listed in AAIS forms FO-6 and FO-556. Livestock less than 30 days of age are excluded from drowning coverage.
4. There are two coverage options available for livestock - standard coverage and multiple loss coverage. Multiple loss coverage applies only when more than one animal is killed or injured in a single occurrence of loss. A claim would not be paid for loss to a single animal in a single occurrence. Agents must specify on the application whether applying for standard or multiple loss coverage.
5. An insured may choose to buy-down the livestock deductible to \$250 on the standard coverage ONLY.
6. **Winter Livestock Perils** endorsement is included for livestock insured with either the standard coverage or the multiple loss coverage in the Farmstead and Farmstead Exclusive programs.

This coverage is an optional buy-up in the Farm Protector, Farm Basic, Farm Limited, and FO4 – Contents policies. It provides coverage to livestock for freezing or smothering in a snow or ice storm or falling through ice.

Described Machinery, Combines, Tools, and Custom Farming Machinery:

1. This includes individually described items of machinery, equipment, tools or other types of farm personal property, other than livestock or farm products such as grain or hay.
2. Each specifically insured item must be individually named and described with a specific amount of coverage, year, make, model and serial number.
3. A partial interest in a piece of equipment or machinery may be specifically insured, but no more than the value of the insured's share should be insured. The total policy deductible would be applicable to the insured's portion of any loss.
4. A premium package of coverages including Comprehensive Machinery, Glass Breakage in Cabs (NO DEDUCTIBLE), Machinery Transportation, and Weight of Ice, Sleet, or Snow is included in the Farmstead, Farmstead Exclusive, Farm Protector, and Farm Basic programs. The premium package is an optional buy-up in the Farm Limited and FO4 – Contents programs.

Farm Machinery Blanket:

1. This includes individually described items of machinery, equipment, tools or other types of farm personal property, other than combines and attachments, cotton pickers and attachments, livestock or farm products such as grain or hay.
2. Losses will be settled on an ACV basis
3. Only eligible for Farmstead Exclusive, Farmstead, Farm Protector and Farm Basic policy types.
4. 80% co-insurance applies
5. Inventory must be updated every three years
6. \$1,000,000 limit
7. A premium package of coverages including Comprehensive Machinery, Glass Breakage in Cabs (NO DEDUCTIBLE), Machinery Transportation, and Weight of Ice, Sleet, or Snow is included in the Farmstead, Farmstead Exclusive, Farm Protector, and Farm Basic programs under the Machinery Blanket.

Machinery Not Described:

1. This policy item includes:
 - a. Machinery other than tractors, combines, corn pickers, hay balers, harvesters and crop dryers.
 - b. Tools, supplies and equipment other than for automobiles, trucks and vehicles designed primarily for road use.
2. This item does not include buildings, fences, outdoor radio and television equipment, bulk milk or feed tanks or brooders.
3. Any payment of loss on a single item included under Machinery Not Described shall not exceed \$2,500.
4. Any farm personal property item insured specifically is excluded from coverage under Machinery Not Described coverage.

5. \$10,000 coverage is included at no charge in the Farmstead, Farmstead Exclusive, Farm Protector, and Farm Basic programs. Higher limits are available for a charge. This coverage may be purchased in the Farm Limited and FO4 – Contents programs.

Replacement Machinery:

The following coverage is included at no charge: (not applicable if policy has a Farm Machinery Blanket):

- \$500,000 coverage for the current policy term in the Farmstead and Farmstead Exclusive programs
- \$250,000 coverage for the current policy term in the Farm Protector program
- \$100,000 coverage for 30 days in the Farm Basic program
- \$50,000 coverage for 30 days in the Farm Limited program
- \$50,000 coverage for the current policy term in the FO4 – Contents program Higher limits are not available.

Newly Acquired Machinery:

The following coverage is included at no charge: (not applicable if policy has a Farm Machinery Blanket):

- \$500,000 coverage for 60 days from acquisition date in the Farmstead and Farmstead Exclusive programs
- \$250,000 coverage for 60 days in the Farm Protector program
- \$100,000 coverage for 30 days in the Farm Basic program
- \$50,000 coverage for 30 days in the Farm Limited program
- \$50,000 coverage for 60 days in the FO4 – Contents program Higher limits are not available.

Farm Extra Expense:

\$5,000 coverage is included at no charge in the Farmstead Exclusive and Farmstead programs. Higher limits up to \$20,000 are available. This coverage is an optional buy-up to \$20,000 limits in the Farm Protector and Farm Basic programs. It is not available in the Farm Limited and FO4 – Contents programs.

Farm Loss of Income:

1. Can be added on Farmstead Exclusive, Farmstead, Farm Protector, Farm Basic, Farm Limited and FO-4 programs. Limits from \$5,000 up to \$20,000 are available. This coverage is an optional buy-up to \$20,000 limits. 30 Days standard with Period of Loss Extension available up to 360 days (higher rates applicable for each extended period.)
2. Pays for actual loss of farm earnings normally incurred and earned by the described farming operation when that operation is necessarily interrupted by direct physical loss to farm buildings, machinery, equipment, or supplies described for that operation.

3. Also covers necessary extra expenses incurred to resume or continue the described farming operation as nearly as practicable.

Rented/Borrowed Equipment:

This is for the purpose of writing a limited specific amount of coverage on machinery being used by the insured but not owned by the insured. This coverage is secondary insurance. Any other insurance covering the machinery must first be applied. \$50,000 coverage is included at no charge in the Farmstead Exclusive, Farmstead, Farm Protector, and Farm Basic programs. Higher limits are available for a charge. This is an optional buy-up in the Farm Limited and FO4 – Contents programs.

Irrigation Equipment:

Coverage for Irrigation Equipment is available. Each piece of equipment must be listed separately with a description and limit of coverage included.

Grain, Hay, and Other Farm Supplies and Products (In Buildings or in the Open):

Grain, hay, and other farm supplies and products stored in buildings and in the open must each be listed and insured as a separate item. Hay, straw, and fodder in one area is considered one stack if separated by a clear space of 100 feet or more from any other hay, straw, or fodder in the open. If no specific "limit" is shown on the declarations for any one stack, **the maximum coverage per stack of hay, straw, or fodder in the open is \$40,000.**

Peak Season Endorsement:

The peak season endorsement may be used to cover grain, seeds and chemicals listed under Coverage

F. This increases the limit of coverage for specific periods of time. Any inventory to be insured must be specifically listed by type, amount of coverage, and months to be covered. This IS NOT to be used for grain, seeds or chemicals held by dealers for sale. The policy deductible will apply to the Peak Season Endorsement.

Comprehensive Machinery Endorsement:

This is an All-Risk endorsement (except for the exclusions listed on the endorsement). The endorsement provides coverage for intake of rocks or foreign objects into tractors, harvesting or forage equipment designed primarily to operate above the surface of the ground, weight of ice, sleet and snow, machinery transportation, and glass breakage. Such losses must be reported to the company immediately and before repairs are made. There is no coverage for any loss reported more than 30 days after the loss. See the actual endorsement for specific details and exclusions. The policy deductible will apply. See Described Machinery above.

	FARMSTEAD EXCLUSIVE	FARMSTEAD	FARM PROTECTOR	FARM BASIC	FARM LIMITED	FO4 CONTENTS
Described Machinery, Tools						
Glass Breakage - No limit, no deductible	Incl	Incl	Incl	Incl	Optional	Optional
Comprehensive Machinery						
Weight of Ice, Sleet, or Snow						
Machinery Transportation						
Machinery Blanket						
Glass Breakage - No limit, no deductible	Incl	Incl	Incl	Incl	Optional	N/A
Comprehensive Machinery						
Weight of Ice, Sleet, or Snow						
Machinery Transportation						
Combines, including Headers						
Glass Breakage - No limit, no deductible	Incl	Incl	Incl	Incl	Optional	Optional
Comprehensive Machinery Endorsement						
Weight of Ice, Sleet, or Snow						
Machinery Transportation						
Custom Farming Machinery						
Glass Breakage - No limit, no deductible	Incl	Incl	Incl	Incl	Optional	Optional
Comprehensive Machinery Endorsement						
Weight of Ice, Sleet, or Snow						
Machinery Transportation						
Machinery Not Described						
Higher limits available	\$10,000 Incl	\$10,000 Incl	\$10,000 Incl	\$10,000 Incl	Optional	Optional
Replacement Machinery						
Higher limits N/A	\$500,000 Incl	\$500,000 Incl	\$250,000 Incl	\$100,000 Incl	\$50,000 Incl	\$50,000 Incl
Increased days coverage	Incl	Incl	Incl	N/A	N/A	Incl
Newly Acquired Machinery						
Higher limits N/A	\$500,000 Incl	\$500,000 Incl	\$250,000 Incl	\$100,000 Incl	\$50,000 Incl	\$50,000 Incl
Increased days coverage	Incl	Incl	Incl	N/A	N/A	Incl
Farm Extra Expense						
Higher limits available to \$20,000	\$5,000 Incl	\$5,000 Incl	Optional	Optional	N/A	N/A
Farm Loss of Income						
Higher limits available to \$20,000	Optional	Optional	Optional	Optional	Optional	N/A
Rented or Borrowed Equipment						
Higher limits available	\$50,000 Incl	\$50,000 Incl	\$50,000 Incl	\$50,000 Incl	Optional	Optional
Irrigation Equipment						

	FARMSTEAD EXCLUSIVE	FARMSTEAD	FARM PROTECTOR	FARM BASIC	FARM LIMITED	FO4 CONTENTS
Livestock						
Additional Livestock Perils	Incl	Incl	Incl	Incl	Incl	Incl
Winter Perils			Optional	Optional	Optional	Optional
Multiple Loss Coverage	Optional	Optional	Optional	Optional	Optional	Optional
\$250 Deductible	Optional	Optional	Optional	Optional	Optional	Optional
Grain, Hay, and Other Farm Supplies						
Peak Season for Grain, Seeds, etc						



SINGLE FAMILY OR DUPLEX RENTAL FORM FO 2 OR FO 3 – REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one or two family dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Form 2 – Dwelling must be insured at 80 percent of 360Value Cost Estimator
Minimum Value - \$100,000

Form 3 – Dwelling must be insured at 90 percent of 360Value Cost Estimator
Minimum Value – \$150,000

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition – concrete block or continuous masonry construction. Modular or manufactured homes on a continuous foundation or continuous skirting are eligible for the program as Form 2 only.

General:

- DWELLINGS NOT BUILT FOR THEIR INTENDED USE AND CONVERTED TO A DUPLEX ARE NOT ELIGIBLE.
- Dwellings with stucco must have prior underwriting approval before binding coverage.
- **Maximum Binding Authority - \$500,000.**
- Dwelling must have two smoke detectors and a fire extinguisher.

- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.
- Premises only liability will be used.
- Dwelling must meet all liability underwriting guidelines shown in the liability section of the agent's manual.
- Only one property may be insured on a policy.

Ineligible Property:

- Properties in poor condition, lack pride of ownership, or have safety hazards.
- Dwelling with any type of Solid Fuel or Wood Heat, (standard fireplace will be accepted).
- Properties not up to code.
- Dwellings with any water damage in the past two years.
- Occupancies with only one means of exit.
- Dwellings for sale.
- Connecting properties with adjoining roofs with two different owners.
- Vacant or unoccupied property unless property will be rented out within 30 days.
- Any occupancy with a tanning bed.
- Any premises with care for others, caring for six or more persons.
- Properties with a pool.
- Premises with a trained guard dog, a Staffordshire Terrier (Pit Bull, American Bull Terrier, or Yankee Terrier), a Rottweiler, a wolf hybrid (Tundra Shepherd), an Akita, a Chow, a Presa Canario, a Doberman, a dog which has injured someone, any animal with vicious tendencies or a mixed breed dog, which includes any of the above.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form with Dwelling Replacement Cost coverage **OR**

FO3 Special Form with Dwelling Replacement Cost coverage

10% of Dwelling limit will apply to Coverage B - Related Private Structures

\$5,000 Coverage C - Personal Property with Replacement Cost is included.

(Additional limits up to \$25,000 available)

\$3,000 Coverage D - Fair Rental Value is included. (Additional limits available)

Dwelling values may be adjusted annually for inflation.

**LANDLORD'S RENTAL
FORM FO 2 OR FO 3 – REPLACEMENT COST
DESIGNED FOR 3 AND 4 FAMILY DWELLINGS –
NOT TO BE USED FOR SINGLE FAMILY DWELLINGS**

UNDERWRITING

Occupancy:

Must be a three or four family dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

- Form 2 – Dwelling must be insured at 80 percent of 360Value Cost Estimator
Minimum Value - \$100,000
- Form 3 – Dwelling must be insured at 90 percent of 360Value Cost Estimator
Minimum Value - \$150,000

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition – concrete block or continuous masonry construction.

General:

- Dwellings that have been converted to a three or four plex are subject to underwriting approval.
- **Maximum Binding Authority - \$500,000.**
- Dwelling must have two smoke detectors and a fire extinguisher.

- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.
- Commercial liability will be used.
- Dwelling must meet all liability underwriting guidelines shown in the liability section of the agent's manual.

Ineligible Property:

- Properties in poor condition, lack pride of ownership, or have safety hazards.
- Dwelling with any type of Solid Fuel or Wood Heat, (standard fireplace will be accepted.)
- Properties not up to code.
- Dwellings with any water damage in the past two years.
- Any occupancy with only one means of exit.
- Dwellings for sale.
- Connecting properties with adjoining roofs with two different owners.
- Vacant or unoccupied property unless the property is rented out within thirty (30) days.
- Any occupancy with a tanning bed.
- Any premises with care for others, caring for six or more persons.
- Properties with a pool.
- Premises with a trained guard dog, a Staffordshire Terrier (Pit Bull, American Bull Terrier, or Yankee Terrier), a Rottweiler, a wolf hybrid (Tundra Shepherd), an Akita, a Chow, a Presa Canario, a Doberman, a dog that has injured someone, any animal with vicious tendencies or a mixed breed dog, which includes any of the above.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form with Dwelling Replacement Cost **OR**

FO3 Special Form with Dwelling Replacement Cost

10% of Dwelling limit will apply to Coverage B - Related Private Structures

\$5,000 Coverage C - Personal Property with Replacement Cost is included

(Additional limits up to \$25,000 available)

\$3,000 Coverage D – Fair Rental Value is included (additional limits available)

Dwelling values may be adjusted annually for inflation.



**BASIC
LIMITED
VACANT**



BASIC DWELLING OWNER OR TENANT OCCUPIED FORM FO 2 - ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a one or two family dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box or fuse box, and wired according to local code requirements. Fuse boxes must have prior underwriting approval before binding.

Value:

Dwellings should be insured for a minimum of \$40 per square foot of ground floor living space with the exception of modular built dwellings and double-wides which must be insured for a minimum of \$30 per square foot of ground floor living space.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be structurally sound and in good repair.

General:

- Rental units for multiple tenants in single family units such as college students should not be written.
- Dwelling must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.

- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS THE PRIMARY SOURCE OF HEAT. Supplemental wood heat is acceptable except for in modular and seasonal homes. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Vacant dwellings and single-wide manufactured homes do not qualify for coverage.

Repair or Rebuilding Endorsement:

This endorsement may be applied to any policy at the discretion of the underwriter.

COVERAGE

FO2 Broad Form with Actual Cash Value coverage
 10% of Dwelling limit will apply to Coverage B - Related Private Structures]

OPTIONAL COVERAGE

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Personal Property Premium with \$30 minimum and a maximum of \$75.

Dwelling Roof Replacement Cost Coverage:

Dwelling Roof Replacement Cost Coverage may be added to eligible roofs with prior underwriter approval for a surcharge of \$250. All roofs over 15 years are ineligible for the Roof Replacement Cost Endorsement.

Additional Living Costs - \$3,000 (For owner occupied property ONLY) OR Fair Rental Value - \$3,000 (For tenant occupied property ONLY)

Flat fee\$30

This coverage is for the additional living costs or fair rental value if the insured dwelling is made unfit for use by an insured loss, only for the period of time reasonably required to make that part of the insured premises fit for use.

LIMITED DWELLING OWNER OR TENANT OCCUPIED FORM FO 1 - ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a one or two family dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box or fuse box, and wired according to local code requirements. Fuse boxes must have prior underwriting approval before binding.

Value:

The Limited program is intended to provide basic coverages restricted to Actual Cash Value on dwellings which do not meet the underwriting guidelines for the Basic program. These properties may have some physical risk shortcoming, or may not be insurable in the amounts required by our Basic policies. As a guideline, these dwellings should be insured for a minimum of \$25 per square foot of living space.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be structurally sound and in good repair.

General:

- Rental units for multiple tenants in single family units such as college students should not be written.
- Dwelling must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured,

unless the insured opts to decline the coverage.

- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- SOLID FUEL OR WOOD HEAT IS ACCEPTABLE AS THE SOURCE OF HEAT except for in modular or seasonal homes. It does require a \$25 Wood Heat Charge per installation in each structure insured. There is no charge for a standard fireplace.
- Non-owner occupied Tiny Houses shall be written in the Limited – Tenant program.
- Vacant dwellings and single-wide manufactured homes do not qualify for coverage.

Repair or Rebuilding Endorsement:

This endorsement may be applied to any policy at the discretion of the underwriter.

COVERAGE

FO1 Basic Form with Actual Cash Value coverage

10% of Dwelling limit will apply to Coverage B - Related Private Structures

VACANT FORM FO 1 - ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a one or two family dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

The Vacant program is intended to provide basic coverages restricted to Actual Cash Value on vacant dwellings. As a guideline, these dwellings should be insured for a minimum of \$25 per square foot of living space.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be structurally sound and in good repair.

General:

- Vacant property may include dwellings, manufactured homes, outbuildings or personal property in outbuildings.
- Theft and vandalism are excluded.
- The property must be in good general condition and the premises must be maintained.
- Dwelling must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.

- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.
- Premises only liability will be allowed.
- CONTACT HOME OFFICE UNDERWRITER PRIOR TO BINDING COVERAGE.

Repair or Rebuilding Endorsement:

This endorsement will apply to all dwellings and structures insured on Vacant policies.

COVERAGE

FO1 Basic Form with Actual Cash Value coverage

10% of Dwelling limit will apply to Coverage B - Related Private Structures



SINGLE-WIDE MANUFACTURED HOMES



MOBILE SELECT FOR SINGLE- WIDE MANUFACTURED HOMES FORM FO 2 - REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a single-wide manufactured owner-occupied home.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Manufactured home must be built in the last 15 years having an insurable value of at least \$30,000. Dwelling must be insured within 80 percent of the 360Value Cost Estimator

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Skirting:

The manufactured home must have permanent manufactured home skirting. No plywood, barn metal, chipboard, or homemade skirting allowed.

General:

- Single-wide manufactured home should have superior characteristics and pride of ownership, with excellent housekeeping. Must meet underwriting guidelines shown in liability section of this manual.
- Must have substantial entrance platform and handrail on steps. SINGLE STEPS ARE NOT ALLOWED.
- Enclosed rooms or additions to the manufactured home are considered to be part of the manufactured home and insured as a part of the coverage on the manufactured home.
- If property does not qualify for Replacement Cost coverage, it must be written in the Single-Wide Mobile Home – Owner program.

- Manufactured home must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.
- Owner-occupied Tiny Houses may be insured in the Mobile Select program with a mandatory \$1,500 deductible. They must be set on a permanent foundation with an approved water and sewage system. Minimum value is \$30,000.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form with Replacement Cost coverage

10% of Mobile Home limit will apply to Coverage B - Related Private Structures

50% of Mobile Home limit will apply to Coverage C - Personal Property (Additional limits available)

20% of Mobile Home limit will apply to Coverage D - Additional Living Expense

OPTIONAL COVERAGE

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Mobile Home Premium and any additional Personal Property premium, with a \$30 minimum and a maximum of \$75.

Vendor's Single Interest (To protect mortgagee's interest ONLY):

Flat \$8.10 charge per unit.

**BASIC SINGLE- WIDE MANUFACTURED HOMES
OWNER OR TENANT OCCUPIED
FO 1 - ACTUAL CASH VALUE**

UNDERWRITING

Occupancy:

Must be occupied.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value would be \$5,000. If purchased within the last 12 months, the purchase price could be the insured amount. If more than 15 years of age or less than ten feet wide, coverage should be written at \$7 per square foot, unless a greater value can be justified by additions or improvements to the manufactured home.

Deductibles:

The All Other Perils Deductible options available on most CFM policies are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail Deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Skirting:

The manufactured home must have permanent manufactured home skirting. No plywood, barn metal, chipboard, or homemade skirting allowed.

General:

- Properties over 20 years old must be in good underwriting condition and must have prior underwriting approval.
- Enclosed rooms or additions to the manufactured home are considered to be part of the manufactured home and insured as a part of the coverage on the manufactured home.
- Manufactured home must have two smoke detectors and a fire extinguisher.

- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO1 Basic Form with Actual Cash Value coverage

10% of Mobile Home limit will apply to Coverage B - Related Private Structures

BROAD FORM IS NOT AVAILABLE ON SINGLE-WIDE MANUFACTURED HOMES.

OPTIONAL COVERAGE

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Personal Property Premium with \$30 minimum and a maximum of \$75.

Additional Living Costs - \$3,000 (For owner occupied property ONLY) OR Fair Rental Value - \$3,000 (For tenant occupied property ONLY):

Flat fee \$30

This coverage is for the additional living costs or fair rental value if the insured mobile home is made unfit for use by an insured loss, only for the period of time reasonably required to make that part of the insured premises fit for use.

Vendor's Single Interest (To protect mortgagee's interest ONLY):

Flat \$8.10 charge per unit



FARM RENTALS



FARM SINGLE FAMILY RENTAL FORM FO 2 OR FO 3 – REPLACEMENT COST

UNDERWRITING

Occupancy:

Must be a one or two family non-owner occupied dwelling.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Form 2 – Dwelling must be insured at 80 percent of 360 Value Cost Estimator.

Minimum Value - \$100,000

Form 3 – Dwelling must be insured at 90 percent of 360 Value Cost Estimator.

Minimum Value - \$150,000

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be in excellent condition – concrete block or continuous masonry construction. Modular Homes on a continuous foundation or continuous skirting are eligible for this program as a Form 2 only.

General:

- The Farm Single Family Rental policy includes property and liability coverage for rental dwellings, along with farm buildings and structures, machinery, livestock, and farm products.
- Dwellings with stucco must have prior underwriting approval before binding coverage.

- **Maximum Binding Authority - \$500,000.**
- Dwelling must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- **SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.**
- Dwelling must meet all liability underwriting guidelines shown in the liability section of the agent's manual.
- Premises only farm liability will be used.

Ineligible Property:

- Properties in poor condition, lack pride of ownership, or have safety hazards.
- Properties not up to code.
- Dwellings with any water damage in the past two years.
- Occupancies with only one means of exit.
- Dwellings for sale.
- Connecting properties with adjoining roofs with two different owners.
- Vacant or unoccupied property unless property will be rented out within 30 days.
- Any occupancy with a tanning bed.
- Any premises with care for others, caring for six or more persons.
- Properties with a pool.
- Premises with a trained guard dog, a Staffordshire Terrier (Pit Bull, American Bull Terrier, or Yankee Terrier), a Rottweiler, a wolf hybrid (Tundra Shepherd), an Akita, a Chow, a Presa Canario, a Doberman, a dog which has injured someone, any animal with vicious tendencies or a mixed breed dog, which includes any of the above.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form with Dwelling Replacement Cost coverage **OR**

FO3 Special Form with Dwelling Replacement Cost coverage

10% of Dwelling limit will apply to Coverage B - Related Private Structures

\$5,000 Coverage C - Personal Property with Replacement Cost is included.

(Additional limits up to \$25,000 available)

\$3,000 Coverage D - Fair Rental Value is included. (Additional limits available)

Dwelling values may be adjusted annually for inflation.

FARM BASIC RENTAL FORM FO 2 – ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a one or two family non-owner occupied dwelling.

Wiring:

Wiring must be romex and have proper junction boxes, and a modern breaker box or fuse box, and be wired according to local code requirements. Fuse boxes must have prior underwriting approval before binding.

Value:

Dwellings should be insured for a minimum of \$40 per square foot of ground floor living space with the exception of modular built dwellings and double-wides which must be insured for a minimum of \$30 per square foot of ground floor living space.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be structurally sound and in good repair.

General:

- The Farm Basic Rental policy includes property and liability coverage for rental dwellings, along with farm buildings and structures, machinery, livestock, and farm products.
- Dwellings with stucco must have prior underwriting approval before binding coverage.
- Dwelling must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.

- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.
- Premises only farm liability will be used.
- Dwelling must meet all liability underwriting guidelines shown in the liability section of the agent's manual.
- Only one property may be insured on a policy.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO2 Broad Form with Actual Cash Value coverage

10% of Dwelling limit will apply to Coverage B - Related Private Structures

\$5,000 Coverage C - Personal Property with Replacement Cost is included
(Additional limits up to

\$25,000 available)

\$3,000 Coverage D - Fair Rental Value is included (Additional limits available)

OPTIONAL COVERAGE

Dwelling Roof Replacement Cost Coverage:

Dwelling Roof Replacement Cost Coverage may be added to eligible roofs with prior underwriter approval for a surcharge of \$250. All roofs over 15 years are ineligible for the Roof Replacement Cost Endorsement.

FARM LIMITED RENTAL FORM FO 1 – ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a one or two family non-owner occupied dwelling.

Wiring:

Wiring must be romex and have proper junction boxes, and a modern breaker box or fuse box, and be wired according to local code requirements. Fuse boxes must have prior underwriting approval before binding.

Value:

The Limited program is intended to provide basic coverages restricted to Actual Cash Value on dwellings which do not meet the underwriting guidelines for the Basic program. These properties may have some physical risk shortcoming, or may not be insurable in the amounts required by our Basic policies. As a guideline, these dwellings should be insured for a minimum of \$25 per square foot of living space.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Foundation:

Foundation must be structurally sound and in good repair.

General:

- Dwellings with stucco must have prior underwriting approval before binding coverage.
- Dwelling must have two smoke detectors and a fire extinguisher.
- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.

- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.
- Premises only farm liability will be used.
- Dwelling must meet all liability underwriting guidelines shown in the liability section of the agent’s manual.
- Only one property may be insured on a policy.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO1 Basic Form with Actual Cash Value coverage
 10% of Dwelling limit will apply to Coverage B - Related Private Structures

OPTIONAL COVERAGE

Fair Rental Value - \$3,000

Flat fee \$30

This coverage is for the fair rental value if the insured dwelling is made unfit for use by an insured loss, only for the period of time reasonably required to make that part of the insured premises fit for use.

FARM SINGLE- WIDE MOBILE HOME RENTAL FORM FO 1 – ACTUAL CASH VALUE

UNDERWRITING

Occupancy:

Must be a non-owner occupied single-wide manufactured home.

Wiring:

Wiring must be romex of proper gauge, have proper junction boxes, with a modern breaker box, and wired according to local code requirements.

Value:

Minimum insurable value would be \$5,000. If purchased within the last 12 months, the purchase price could be the insured amount. If more than 15 years of age or less than ten feet wide, coverage should be written at \$7 per square foot, unless a greater value can be justified by additions or improvements to the manufactured home.

Deductible:

The All Other Perils Deductible options available are \$1,000, \$1,500, \$2,500, \$5,000, and \$10,000. Minimum deductible of \$2,500 on dwellings over \$250,000.

Wind Hail Deductible:

A Wind Hail deductible will apply on all policies. Wind Hail Deductible shall be the largest amount of 1% of the Coverage A - Dwelling limit OR the All Other Perils Deductible, for an amount not less than \$2,500.

The Farm Coverages Wind Hail Deductible shall be the largest amount of the All Other Perils Deductible OR \$2,500.

Skirting:

The manufactured home must have permanent manufactured home skirting. No plywood, barn metal, chipboard, or homemade skirting allowed.

General:

- The Farm Single-Wide Mobile Home Rental policy includes property and liability coverage for rental manufactured homes, along with farm buildings and structures, machinery, livestock, and farm products.
- Properties over 20 years old must be in good underwriting condition and must have prior underwriting approval.
- Attached closed/open structures are considered a part of the manufactured home.
- Manufactured home must have two smoke detectors and a fire extinguisher.

- Equipment Breakdown coverage is included for a \$55 charge for each dwelling insured, unless the insured opts to decline the coverage.
- Service Line coverage is included for a \$55 charge, unless the insured opts to decline the coverage.
- Must have central forced air furnace, thermostatically controlled furnace, or electrical heat.
- SOLID FUEL OR WOOD HEAT IS NOT ACCEPTABLE AS ANY SOURCE OF HEAT. A standard fireplace is allowed at no charge.
- Premises only farm liability will be used.
- Manufactured home must meet all liability underwriting guidelines shown in the liability section of the agent's manual.
- Only one property may be insured on a policy.

Repair or Rebuilding Endorsement:

This endorsement may be applied at the discretion of the underwriter.

COVERAGE

FO1 Basic Form with Actual Cash Value coverage

10% of Dwelling limit will apply to Coverage B - Related Private Structures

BROAD FORM IS NOT AVAILABLE ON SINGLE-WIDE MANUFACTURED HOMES.

OPTIONAL COVERAGES

Personal Property Replacement Cost Coverage:

Rate is 15 percent of Personal Property Premium with \$30 minimum and a maximum of \$75.

Fair Rental Value:

Flat fee \$30

This coverage is for the fair rental value if the insured manufactured home is made unfit for use by an insured loss, only for the period of time reasonably required to make that part of the insured premises fit for use.

Vendor's Single Interest (To protect mortgagee's interest ONLY):

Flat \$8.10 charge per unit

BARNs, OUTBUILDINGS & STRUCTURES FARM RENTAL PROGRAM POLICY DEDUCTIBLE APPLIES

CLASSIFICATIONS

1. Type 1: Minimum amount of insurance \$2,000

The building must be a manufactured or Morton type building, in superior repair and condition, fully utilized by owner. It must be enclosed on at least three sides, have a permanent foundation or poles set at least four feet in the ground, and insured 80 percent to value using the 360Value Cost Estimator (Replacement Cost) or a minimum of \$12 per square foot of floor space (Actual Cash Value). Replacement Cost coverage and Special Form Coverage, including weight of ice, sleet and snow are included in Farmstead Exclusive and Farmstead policies, and optional in the Farm Protector, Farm Basic, and FO-Contents policies. These coverages are not available in the Farm Limited policy.

2. Type 2: Minimum amount of insurance \$2,000

The building must be fully utilized by either the owner or tenant, in superior repair and condition and one story only. It must be enclosed on at least three sides, have a permanent foundation or poles set at least four feet in the ground, and insured a minimum of \$10 per square foot of floor space. Replacement Cost coverage and Special Form Coverage, including weight of ice, sleet and snow are included in Farmstead Exclusive and Farmstead policies, and optional in the Farm Protector, Farm Basic, and FO-Contents policies. These coverages are not available in the Farm Limited policy.

3. Type 3: Minimum amount of insurance \$500 - Actual Cash Value coverage

The building must be structurally sound, well maintained and insured for a minimum of \$8 per square foot of floor space. This may be a building that is not currently being used or does NOT qualify for weight of ice, sleet and snow coverage. Type 3 buildings do not qualify for Replacement Cost Coverage or Special Form Coverage.

4. Grain Bins, Silos, and Harvestores - Actual Cash Value coverage

Grain Bins, Silos, and Harvestores must be insured for a minimum of \$1 per bushel. They do NOT qualify for weight of ice, sleet and snow, Replacement Cost Coverage or Special Form Coverage.

5. Hoop Buildings - Actual Cash Value coverage

Hoop Buildings must be on a permanent foundation or poles set in concrete and insured for a minimum of \$6 per square foot of floor space. They do NOT qualify for weight of ice, sleet and snow, Replacement Cost Coverage, or Special Form Coverage.

6. Greenhouses - Actual Cash Value coverage

Greenhouses will not be covered under Coverage B – Related Private Structures. They must be insured as a Type 3 building. They do NOT qualify for weight of ice, sleet and

snow, Replacement Cost Coverage, or Special Form Coverage. Commercial exposures are not allowed

7. Fencing – Actual Cash Value coverage

No woven or barbed wire fencing allowed. Vinyl fencing must be insured for a minimum of \$10 per linear foot, with a maximum of \$25 per linear foot. All other fencing must be insured for a minimum of \$6 per linear foot. Photos of the fencing are required. Fencing does NOT qualify for weight of ice, sleet and snow, Replacement Cost Coverage, or Special Form Coverage.

UNDERWRITING

Electrical:

Fuse or breaker boxes must be completely enclosed, protected from the weather, and wired according to local code requirements.

Repair or Rebuilding Endorsement:

This endorsement may be applied to any building at the discretion of the underwriter.

Heating:

Wood heat is NOT allowed on rental property.

FARM PERSONAL PROPERTY FARM RENTAL PROGRAM POLICY DEDUCTIBLE APPLIES

UNDERWRITING

Livestock:

1. Livestock means only cattle, sheep, swine, goats, horses, mules and donkeys. Values should be based on market or sale value only. Coverage on any one animal (except on animals separately described and specifically insured) shall not exceed the smaller of the following:
 2. b. Actual cash value of any animal destroyed or damaged; or
 3. a. \$2,500.
 - 4.
5. The maximum limit per head for specifically insured horses and cattle is \$5,000.
6. All livestock may be insured for one total amount. In the event of a loss, all livestock will be inventoried at market value to verify coverage requirement of 80 percent insurance to value. Failure to meet the 80 percent requirement will result in a coinsurance penalty.
7. If the insured does not want to insure all livestock, the different types or groups must be insured as separate items. For example, cattle, sheep, swine, goats, horses, mules and donkeys can be insured as separate items. All livestock of any one type or group will be considered as insured for inventory purposes. Please indicate on the application the type or group being insured. If coverage on any type or group does not meet the 80 percent requirement, loss payment will be prorated on the basis of 80 percent coinsurance as required in the policy.
8. **Livestock losses must be reported within 48 hours** after occurrence to be insured. Veterinary examination, at company expense, will be required on livestock losses.
9. Livestock coverage includes the perils listed in AAIS forms FO-6 and FO-556. Livestock less than 30 days of age are excluded from drowning coverage.
10. There are two coverage options available for livestock - standard coverage and multiple loss coverage. Multiple loss coverage applies only when more than one animal is killed or injured in a single occurrence of loss. A claim would not be paid for loss to a single animal in a single occurrence. Agents must specify on the application whether applying for standard or multiple loss coverage.
11. An insured may choose to buy-down the livestock deductible to \$250 on the standard coverage ONLY.
12. **Winter Livestock Perils** endorsement is available for livestock insured with either the standard coverage or the multiple loss coverage in the Farm Rental program. It provides coverage to livestock for freezing or smothering in a snow or ice storm or falling through ice.

Described Machinery, Combines, Tools, and Custom Farming Machinery:

1. This includes individually described items of machinery, equipment, tools or other types of farm personal property, other than livestock or farm products such as grain or hay.
2. Each specifically insured item must be individually named and described with a specific amount of coverage, year, make, model and serial number.
3. A partial interest in a piece of equipment or machinery may be specifically insured, but no more than the value of the insured's share should be insured. The total policy deductible would be applicable to the insured's portion of any loss.
4. A premium package of coverages including Comprehensive Machinery, Glass Breakage in Cabs (NO DEDUCTIBLE), Machinery Transportation, and Weight of Ice, Sleet, or Snow is included in the Farm Single Family Rental and Farm Basic Rental programs. The premium package is an optional buy-up in the Farm Limited Rental and Farm Single-Wide Mobile Home Rental programs.

Machinery Not Described:

1. This policy item includes:
 - a. Machinery other than tractors, combines, corn pickers, hay balers, harvesters and crop dryers.
 - b. Tools, supplies and equipment other than for automobiles, trucks and vehicles designed primarily for road use.
2. This item does not include buildings, fences, outdoor radio and television equipment, bulk milk or feed tanks or brooders.
3. Any payment of loss on a single item included under Machinery Not Described shall not exceed \$2,500.
4. Any farm personal property item insured specifically is excluded from coverage under Machinery Not Described coverage.
5. \$10,000 coverage is included at no charge in the Farm Single Family Rental and Farm Basic Rental programs. Higher limits are available for a charge. This coverage may be purchased in the Farm Limited Rental and Farm Single-Wide Mobile Home Rental programs.

Replacement Machinery:

The following coverage is included at no charge:

- \$100,000 coverage for 30 days in the Farm Single Family Rental and Farm Basic Rental programs
- \$50,000 coverage for 30 days in the Farm Limited Rental and Farm Single-Wide Mobile Home programs

Higher limits are not available.

Newly Acquired Machinery:

The following coverage is included at no charge:

- \$100,000 coverage for 30 days in the Farm Single Family Rental and Farm Basic Rental programs
- \$50,000 coverage for 30 days in the Farm Limited Rental and Farm Single-Wide Mobile Home Rental programs

Higher limits are not available.

Farm Extra Expense:

Limits up to \$20,000 are available in the Farm Single Family Rental and Farm Basic Rental programs. It is not available in the Farm Limited Rental and Farm Single-Wide Mobile Rental programs.

Rented/Borrowed Equipment:

This is for the purpose of writing a limited specific amount of coverage on machinery being used by the insured but not owned by the insured. This coverage is secondary insurance. Any other insurance covering the machinery must first be applied. \$50,000 coverage is included at no charge in the Farm Single Family Rental and Farm Basic Rental programs. Higher limits are available for a charge. This is an optional buy-up in the Farm Limited Rental and Farm Single-Wide Mobile Home programs.

Irrigation Equipment:

Coverage for Irrigation Equipment is available. Each piece of equipment must be listed separately with a description and limit of coverage included.

Grain, Hay, and Other Farm Supplies and Products (In Buildings or in the Open):

Grain, hay, and other farm supplies and products stored in buildings and in the open must each be listed

and insured as a separate item. Hay, straw, and fodder in one area is considered one stack if separated by a clear space of 100 feet or more from any other hay, straw, or fodder in the open. If no specific "limit" is shown on the declarations for any one stack, the maximum coverage per stack of hay, straw, or fodder in the open is \$40,000.

Peak Season Endorsement:

The peak season endorsement may be used to cover grain, seeds and chemicals listed under Coverage

F. This increases the limit of coverage for specific periods of time. Any inventory to be insured must be specifically listed by type, amount of coverage, and months to be covered. This IS NOT to be used for grain, seeds or chemicals held by dealers for sale. The policy deductible will apply to the Peak Season Endorsement.

Comprehensive Machinery Endorsement:

This is an All-Risk endorsement (except for the exclusions listed on the endorsement). The endorsement provides coverage for intake of rocks or foreign objects into tractors, harvesting or forage equipment designed primarily to operate above the surface of the ground, weight of ice, sleet and snow, machinery transportation, and glass breakage. Such losses must be reported to the company immediately and before repairs are made. There is no coverage for any loss reported more than 30 days after the loss. See the actual endorsement for specific details and exclusions. The policy deductible will apply. See Described Machinery above



PERSONAL LIABILITY AND FARM PERSONAL LIABILITY UNDERWRITING GUIDELINES

The Personal Liability and Farm Personal Liability Coverage Forms provide broad coverage tailored to meet the personal loss exposures of today's insureds. To maintain competitive premiums, care must be taken in the underwriting of insureds and their liability exposures. Coverage must be written only on well-maintained risks that show pride of ownership and only persons with reputable backgrounds should be considered as insureds. Supporting property coverage is required.

1. The primary underwriting responsibility in selecting risks rests with the agent. The agent's knowledge of applicants and community conditions can be invaluable. The agent's inspection of the property and complete reporting of the facts concerning the property and applicant are particularly important when binding a Personal or Farm Personal Liability Policy. Since the policy embodies risks of both individuals and their property, applications should be solicited only from persons with a good loss history and no unusual liability hazards.
2. All questions on the application must be completed.
3. Applications are not to be submitted on the following individuals:
 - a. Applicant, spouse, or resident of household who has incurred a liability loss within the past three years (must have prior Underwriter approval).
 - b. Applicant, spouse, or resident of household who has had any claim(s) involving dogs within the past three years. This would include dog bites, or any other type of dog related bodily injury or physical damage claims.
 - c. Applicant, spouse, or resident of household who has a trained guard dog, a Staffordshire Terrier (Pit Bull, American Bull Terrier, or Yankee Terrier), a Rottweiler, a wolf hybrid (Tundra Shepherd), an Akita, a Chow, a Presa Canario, a Doberman, a dog which has bitten someone, a dog of mixed breed which includes any of the prohibited breeds, or any animal which has vicious tendencies.
 - d. Applicant, spouse, or resident of household who owns or keeps any animals or reptiles commonly considered by the general public to be wild and potentially dangerous by nature, regardless of past claim(s) history. Examples include, but are not limited to: bears, mountain lions, cougars, pythons, rattlesnakes, skunks, etc. (Agents are encouraged to check with the underwriter prior to binding or submitting if uncertain of acceptability).
 - e. Applicant, spouse, or resident of household whose habits or living conditions show a lack of responsibility for property or for rights of others.
 - f. Applicant, spouse, or resident of household who has been engaged in illegal activities of any kind or who has a history of falsifying a claim or purposely destroying their own property or who has ever been convicted of a felony.
 - g. Applicant, spouse, or resident of household who hires employees under 16 years of age to perform hazardous tasks, including the operation of farm machinery.
 - h. Applicant, spouse, or resident of household whose principal business is raising,

breeding, or using horses for riding, racing or show purposes. The boarding of horses for others for a fee is not acceptable.

- i. Applicant, spouse, resident of household, or any farm employee who has over two moving violations or two or more at fault accidents within the past three years and who will be operating farm equipment.
4. Applications are not to be submitted on the following property:
- a. Property with a business operation other than permitted (See Liability Coverages and Options).
 - b. Property with debris or lack of maintenance.
 - c. Property with fences in poor condition or lacking maintenance. (To be acceptable, fences should meet the definition of "lawful fence" in the Missouri Fence Law as follows.)

272.210. As used in sections 272.210 to 272.370 the following words and terms have the following meanings:

"Lawful fence", a fence with not less than four boards per four feet of height; said boards to be spaced no farther apart than twice the width of the boards used fastened in or to substantial posts not more than twelve feet apart with one stay, or a fence of four barbed wires supported by posts not more than 15 feet apart with one stay or 12 feet apart with no stays, or any fence which is at least equivalent to the types of fences described herein;

"Stay", a vertical member attached to each board or wire comprising the horizontal members of the fence.

- d. Property with machinery in poor operating condition.
- e. Property with machinery lacking safety devices designed for use with equipment (i.e. power takeoff guards, slow moving vehicle signs, operating lights, etc.)
- f. Property where livestock has frequently escaped.
- g. Property within city limits with unfenced inground or above ground swimming pools. To be eligible, fences must completely surround pool, be at least four feet high, and have a self-locking gate. Property outside city limits must have restricted access to the swimming pool.
- h. Rental Property with a swimming pool or wood heat.
- i. Any swimming pool with a diving board or slide where the minimum depth is not at least eight feet deep.

- j. Watercraft or ATVs if driver's record for violations and accidents exceed the following guideline: Only one minor moving violation and one minor not-at-fault accident within the last three years.
 - k. Jet skis or watercraft with greater than 200 horsepower motors.
 - l. Property where U-pick operations are allowed.
 - m. Property with trampolines without a safety enclosure and spring cover pads.
 - n. Bed and Breakfast.
 - o. Retaining walls that pose a fall hazard without natural vegetation or a railing to restrict access.
 - p. Risk with stairways with more than five steps that do not have a handrail in place, or any risk with porches or decks with more than five steps that do not have a handrail in place.
 - q. Any premises with care for others, caring for six or more persons.
 - r. Property with a Saw Mill operation on premise.
 - s. Property with only one means of exit.
 - t. Property with a Zip Line exposure.
5. The agent has no authority to bind coverage in excess of \$1,000,000 Liability limits.
6. Each policy must carry it's own liability coverage if required.

PERSONAL LIABILITY AND FARM PERSONAL LIABILITY GENERAL GUIDELINES

Personal Liability is designed to be written on risks not to exceed 40 acres, or risks where there are no more than one large animal or farming operations. Farm Personal Liability must be written on risks exceeding 40 acres, on risks where any farming activities are performed, and on risks where two or more large animals are located.

Eligibility:

Personal Liability Coverage - Form GL-1

Personal Liability coverage may be provided for a person maintaining a residence.

Farm Personal Liability Coverage - Form GL-2

Farm Personal Liability coverage may be provided for a person maintaining a residence and utilizing buildings or land for farming.

The following should not be considered eligible:

- Manufacturing, processing, freezing or dehydrating operations.
- Roadside stands in excess of 250 square feet.
- Race horse operations.
- Incorporated farms, unless the corporation owns or leases the farmland and is financially controlled by the insured.

Program Description:

Mandatory Coverages

Following is a general description of the coverages provided by Forms GL-1 and GL-2. The coverage parts state the complete conditions.

1. Coverage L – Liability
2. Coverage L pays on behalf of the insured for damages due to bodily injury or property damage caused by an occurrence arising out of the insured premises or the insured’s personal activities.
3. Coverage M - Medical Payment to Others
4. Coverage M pays medical expenses, incurred by persons who are not insureds, for bodily injury related to the insured premises or the insured’s personal activities.

Limits of Liability

The basic limits of liability for each coverage are:

Coverage L \$100,000 Per Occurrence
Coverage M \$10,000 Per Person

Higher limits of liability for Coverage L are shown in the Rate Pages. All mandatory and optional coverages are written at the same limit.

Additional Interests:

Personal or Farm Personal Liability coverage may be extended to include the additional interests described below. Coverage is limited to the specific insurable interest in the premises or operations.

1. A corporation that owns or leases the premises and is financially controlled by the insured.
2. A person or organization with an interest in the insured's location.

Additional Insured:

An additional named insured who is a resident of the named insured's household, who is not related to the insured and who would not otherwise be covered as an insured under the policy does require an additional charge. This would include a couple that is not married but lives together. This endorsement provides world-wide personal acts for all additional insureds listed. All parties listed proportionately share the limits of the policy.

Trusts and Other Entities:

When insuring trusts and other entities, it is important to remember "who" is needing coverage. A trust does not require world-wide personal acts, but the owner of the trust does. It is preferred to write all policies in the name of the owner and to list the trust as an additional interest on both the property and liability. An entity can be listed as the named insured as long as liability is for premises and operations coverage only, and the owner of the entity has a personal liability to cover world-wide personal acts. A copy of the trust document is required. Please contact an underwriter if you need help with a unique situation involving trusts and other entities to be sure that all parties are covered.

Required Coverages:

Coverage is required for the following exposures if they exist:

1. All residence premises of the named insured.
2. All farm premises of the named insured.
3. All acreages owned and/or leased by the named insured.

Liability Coverages and Options:

APPLICABLE TO BOTH PERSONAL AND FARM PERSONAL LIABILITY

Residence - A residence includes incidental garages.

Business Pursuits

Coverage is included for on premises incidental business pursuits with gross receipts less than \$2,000. Coverage is available for business pursuits with gross receipts exceeding \$2,000 and less than \$40,000, and no employees.

Eligible Activities:

- Antique Shop on premises
- Appliance Repair Shop
- Bait Shop on premises
- Beauty or Barber Shop
- Cabinet/Handicraft Shop on premises
- Carpentry – odd jobs
- Custom Corn Shelling
- Farm Product Salesman
- Incidental Retail/Service NOC
- Landscaping – laying out nursery grounds, planting trees, flowers and lawns – excludes tree trimming, bulldozing, and excavations
- Sewing/Upholstery Shop
- Shearing of Sheep
- Use of Tractor – commercial for snow removal, plowing gardens – includes coverage for use of attachments

It will be necessary to indicate on the application the type of business to be covered so that it will be properly rated.

Ineligible Activities:

- Appraisers (home appraisers and/or inspections)
- Archery or gun ranges, including skeet or trap shooting
- Auctioneers
- Bed & Breakfasts
- Bulldozing, backhoe, or grading
- Campgrounds and/or picnic grounds
- Corn mazes open to public
- Custom spraying
- Custom farming and/or custom feeding activities
- Dance studios or exercise classes
- Dog kennels, includes ownership or use of dogs for breeding purposes and boarding of dogs
- Equestrian business activities, meaning commercial activities involving horse boarding, racing stables, breeding, livery, lessons, hoof trimming, and/or shoeing, rental or riding of horses for hire, and hayrides
- Fishing for charge
- Food processing, food preparation, and other food sales such as:
 - Canned meats
 - Catering
 - Custom butchering
 - Homemade jams, jellies, pies/cakes, etc.
 - Fruit orchards open to the public

- Hunting on premises, for a charge
- Day care services
- Lawn mowing (ineligible if performed for county or state)
- Livestock dealers
- Machinery rental or repair, including repair of autos and/or farm machinery
- Manufacturing/welding shops
- Manure hauling for hire
- Massage therapy (or any other "hands on procedure", such as tattoos or electrolysis)
- Miniature golf courses or golf driving ranges
- Petting zoo
- Preschools
- Rock quarries
- Sandblasting and/or spray painting
- Sawmills
- Seed corn processing
- Snow removal for business or governmental subdivisions (local, state, or federal)
- Swimming for a charge
- Tanning beds
- Taxidermy
- Tennis/handballs/shuffleboard courts
- Tree trimming

Employee Occupational Liability

This endorsement provides limited coverage for liability arising out of the insured's employment. It affords protection when the employee is held separately or jointly liable for damages arising out of his/her employment.

Occupation Classifications:

- Clerical Office Employees
- Salesman
- Teachers – Coaches, Lab, Shop – Excluding Corporal Punishment
- Teachers – All Others – Excluding Corporal Punishment
- Teachers – Coaches, Lab, Shop – Including Corporal Punishment
- Teachers – All Others – Including Corporal Punishment
- NOC (No Other Category)

Personal Injury

Personal injury coverage is included and extends Personal Liability to include personal injury, meaning bodily harm, shock, or mental anguish which arises out of false arrest, detention, or imprisonment; malicious prosecution; libel, slander, or defamation of character; invasion of the right of private occupancy, wrongful eviction or wrongful entry; or oral, televised, videotaped, electronic, or written publication of material that violates a person's right of privacy.

Identity Theft

Coverage is included at no additional charge, up to \$15,000 for expenses in excess of \$250 incurred by an insured as the direct result of any one identity theft.

Watercraft

Coverage may be provided for watercraft not covered by the policy at the premiums shown in the Rate Pages. For rating purposes, combine the horsepower of all outboard motors used together with any single watercraft owned by the insured.

Ineligible Risks:

1. Houseboats or sailboats.
2. Personal watercraft; i.e., jet skis.
3. Boat operators who do not have their auto insurance with a standard or preferred auto carrier.
4. Risks for resort operators where the equipment may be used by many different persons.
5. Boats and motors used for commercial purposes or for rent, hire or charter.
6. Boats or motors used for racing events.
7. Boats with non-marine or converted automobile engines.
8. Special or unique type boats such as swamp buggies, amphibious land- watercraft, collapsible boats, air boats, experimental crafts of any type or any homemade boat.
9. Boats left on the water except when securely tied from all four angles.
10. Risks for persons who have been cancelled, refused renewal, or rejected by another company.

Residential Rental Premises

Coverage for liability arising out of additional residences owned by the insured and rented or held for rental to others can be added at the premium shown in the Rate pages. This additional premium is charged for each residence to be covered. In the case of a duplex, there is a charge for both units.

Care Provided for Others Coverage

This endorsement extends coverage for Liability to Public and Medical Payments to Others to insured's day care business if:

1. The home day care service is regularly provided by an insured;
2. The insured is compensated for providing the home day care service to any individual;

3. The home day care service is primarily conducted on the residence premises; and
4. The number of individuals receiving home day care service does not exceed six at any time.

All-Terrain Vehicle Liability – On-Premises

All Personal Liability and Farm Personal Liability policies provide only on-premises coverage for ATVs, which includes Gators and other Utility Transport Vehicles. Off-premises is not allowed on the Personal Liability. The insured will be better served with a recreational vehicle policy written through their auto carrier. Golf carts may be covered.

All-Terrain Vehicle Liability – On-Premises and Off-Premises

Off-premises coverage may be purchased on the Farm Liability. The additional charge applies per ATV and must be charged for each ATV owned or used by the insured. To be eligible for coverage, the ATV must have four wheels, (NO THREE WHEELERS). High performance/racing type ATVs are not eligible for coverage. This endorsement provides coverage for guest passengers.

NOTE: Physical damage coverage for the ATV must be written in the Inland Marine program. Liability coverage is required if ATV is insured under the Inland Marine.

APPLICABLE TO FARM PERSONAL LIABILITY ONLY

Farms

The initial farm premises means the principal farm premises, including a one or two family residence and farm buildings, and all farm land without buildings, maintained by the insured in connection with the principal farm premises. An additional farm premise means other farm premises with buildings maintained by the insured in connection with the additional farm premises.

Additional Farm Premises - with buildings

Coverage for liability arising out of additional farm premises owned by the insured and rented or held for rental to others can be added at the premium shown in the Rate Pages.

Farm Premises and Operations Limited Liability

Farm liability will be restricted to only the insured premises shown on the declarations page for non-owner-occupied policies.

Custom Farming

Coverage for liability arising out of custom farm work totaling up to \$2,000 in receipts is included in the base policy premium. Coverage for custom farm work in excess of \$2,000 in receipts can be added at the premium shown in the Rate Pages.

EXCEPTION: Custom spraying is not allowed.

Farm Employees

Provides liability and medical payments coverage for injuries sustained by farm employees during the course of their employment. Six months' coverage is included in the base policy premium. Additional farm employee coverage based on man-months is available at the premium shown in the Rate Pages.

Unmanned Aircraft Systems

Provides bodily injury and property damage arising from the use or operation of an unmanned aircraft system.

System must be:

1. Used in precision agriculture;
2. Operated in accordance with FAA guidelines;
3. Not flown in a town or urban area; and
4. More than five miles from an airport.

COMMERCIAL LIABILITY (PREMISES ONLY COVERAGE)

The commercial liability policy provides liability coverage for the insured who needs premises only coverage. It may be written on vacant or rental property, with the requirement that the property coverage is also provided by CFM Insurance, Inc. Commercial liability may also be written on seasonal properties.

Principal Coverages:

1. Coverage L pays all sums the insured becomes legally obligated to pay as damages due to bodily injury or property damage to which this insurance applies. The policy does not cover Products & Completed Operations or off premises exposures.
2. Coverage M pays the medical expenses for bodily injury caused by an accident on the premises. No coverage is afforded the insured or their employees. Expenses must be incurred and reported within one year of accident.
3. Coverage O pays for property damage to buildings or parts of buildings that are rented to the insured, if the damage is caused by fire, and the insured is legally liable for the fire damage. A \$50,000 limit is included.

Guidelines:

- The property must meet the following guidelines:
- The named insured must be the owner of the property.
- Coverage is limited to one to four family residences.
- Stairs, handrails, and sidewalks must be in good repair and the dwelling well maintained.
- In addition to the ineligible risks described in the personal and farm personal liability underwriting rules, the following risks are ineligible for the Commercial Liability Coverage:
 - Risks with more than one liability claim in the past three years.
 - Properties without functional smoke detectors or not up to code.
 - Any premises with care for others, caring for six or more persons.
 - Property with tanning bed on the premises.
 - Property with any water damage in the past two years.
 - Occupancies with only one means of exit.
 - Stairways with more than five steps or that do not have handrails in place.
 - Porches or decks with more than five steps must also have hand railing.
 - Retaining walls that pose a fall hazard without natural vegetation or a railing to restrict access.
- Insured location(s) exceeding 40 acres or with any farming activities on the premises.

Minimum Limits:

\$100,000 Public Liability

\$10,000 Medical Payments



**PERSONAL
UMBRELLA**



General Information

Personal Umbrella provides coverage for excess homeowners and automobile liability coverages. In addition to homeowners and automobile liability there are a number of additional coverages that aren't traditionally covered by underlying insurance. For example, personal injury, libel, slander, false arrest, wrongful entry or eviction, defamation of character, worldwide automobile liability. These additional coverages are provided in excess of a Self Insured Retention of \$250.

An adequate program of underlying insurance must be maintained by the insured, and scheduled on the umbrella declarations page. Refer to Underlying Coverage Requirements for "adequate" insurance. Umbrella coverage is reserved for standard and preferred homeowners and automobile customers without a history of prior losses. Driving records should be acceptable without a history of significant driver's violations or at fault accidents.

The Personal Umbrella Liability policy may be issued to provide limits of liability in excess of primary homeowners, automobile and miscellaneous coverage. The current limit available is \$1,000,000. Personal Umbrella policies are reserved for preferred clients that have placed homeowners and automobile coverage with CFM Insurance Company.

The Personal Umbrella policy should be issued to have a concurrent expiration date with the primary automobile policy. If the primary automobile policy is written on a six-month term the expiration of the second term should coincide with the umbrella renewal date.

Basic Exposures Include:

- Personal Liability.
- All residences.
- All owned automobile liability, including automobiles furnished for regular use of the insured.

Additional Exposures Include:

- Watercraft Liability.
- Recreational Vehicle Liability.
- Business Pursuits for in home businesses.
- Rental Dwellings.

Miscellaneous Eligibility Requirements

- Swimming Pools must be fenced and include a self-locking gate.
- Pools with diving boards or slides must have a minimum depth of eight feet. \$500,000 CSL is attachment point is required.
- Trampolines must have safety netting installed per manufacturer's specifications. \$500,000 CSL is attachment point is required.
- Day Care is eligible if there are six or less children, and compliant with state certification requirements. \$500,000 CSL is attachment point is required.

Definitions:

Youthful Operator: A licensed driver under age 25

Recreational Vehicles: Snowmobiles, All Terrain Vehicles (ATV), and any other vehicles not subject to motor vehicle registration, and principally used for off public road use. These vehicles must be covered by underlying insurance.

Business Pursuits: Business Pursuits coverage is homeowners with incidental business exposure such as: in home offices, piano lessons, photo studios, art studios, in home tutoring etc. Business with employees or general public retail exposures are not eligible for Personal Umbrella coverage as they should be written on a commercial policy.

Unsupported Business: Policies not written by CFM Insurance Company. Underwriting rules of CFM Insurance Company must apply to the Unsupported exposures written by another company to be eligible for Personal Umbrella coverage. Refer Watercraft policies written by another Company to Underwriting for approval.

Ineligible Exposures:

- Occupations:
- Actors/Actresses.
- Bail Bondsmen.
- Labor Activists/Labor Leaders.
- Law Enforcement Officials/Officers.
- Newspaper or Magazine Reporters, Editors or Publishers.
- Politician, Political Activist (Not including town/city politicians with population of 1,000 or less).
- Professional Athlete.
- Professional Writer.
- Public Lecturer.
- Radio TV Broadcaster, Telecaster, or Producer

Other Ineligible Risks:

- Any policy where the underlying policy contains restrictive endorsements or exclusions that would cause the umbrella policy to drop down to provide primary coverage.
EXAMPLE - An excluded driver or dog exclusion – such exclusions should be added to the umbrella policy.
- Policyholders with a prior umbrella loss.
- Policyholders with a primary liability loss greater than \$10,000 – Refer to Company.
- Persons involved in racing or speed contests or exhibitions.
- Any automobile risk that does not qualify for CFM Insurance Company's standard or preferred primary insurance due to underwriting reasons.
- All drivers with at fault or major violations within a 3-year period: Refer to Company.
- Drivers with DUI are not eligible.

- Youthful Operator with a major violation or an at fault accident is not eligible.
- Youthful Operator with more than two minor violations are not eligible.
- Drivers with Major Violations: More than one speed over 20MPH over the speed limit within the past 3 years, Careless Driving, Impaired Driving.
- Any person that has been sued for libel or slander.
- Rental Dwellings greater than 10 units.
- Homes with permanent skateboard ramps.
- Aircraft Liability.

Ineligible Farming Risks

Farms and farming operations are ineligible for a Personal Umbrella policy.

Ineligible Dogs:

Akita, American Pit Bull Terrier, American Staffordshire Terrier, Chow Chow, Doberman Pinscher, Presa Canarios, Rottweiler, Wolf Hybrids, Yankee Terrier.

Ineligible high-performance autos:

Ascari KZ1, Caparo T1, Ferrari F599 GTB, Ford GT, Gumpert Apollo, Maserati MC12, Mercedes-Benz SLR McLaren, Pagani Zonda F, Porsche Carrera GT, Saleen S7.

Uninsured/Underinsured (UM/UIM) Motorist Coverage:

UM/UIM coverage is available on the Personal Umbrella Policy if the underlying policy includes UM/UIM at the same limits as the Automobile BI limits.

UM/UIM coverage may be rejected on the Personal Umbrella Policy even if it appears on the underlying policy. Refer to the state requirements for rejecting UM/UIM.

A limit of \$1,000,000 of Personal Excess coverage is available for UM/UIM.

Underlying Coverage Requirements

Coverages	Minimum Underlying Limits
Automobile Liability (Including uninsured/underinsured motorist, antique and classic automobiles, and recreational vehicles licensed for street use.)	\$250,000/\$500,000 BI \$100,000 PD Or \$500,000 CSL
Automobile Liability (Including Youthful Operators)	\$250,000/500,000 BI \$100,000 PD Or 500,000 CSL
Personal Liability	\$300,000 CSL

Business Pursuits including rental dwellings	\$300,000 CSL
In home day care (see eligibility requirements)	\$500,000 CSL
Personal Liability including swimming pools, and or trampolines (see eligibility requirements)	\$500,000 CSL
Employers Liability	\$100,000 BI Each Accident/\$500,000 BI by Disease per Policy/\$100,000 BI by Disease Each Employee
Watercraft Liability up to and including 26 ft in length	\$300,000 CSL
Watercraft Liability Over 26 ft in length	\$500,000 CSL
Non-Licensed Recreational Vehicles	\$300,000 CSL



**INLAND
MARINE**



INLAND MARINE

\$250 DEDUCTIBLE APPLIES

Inland Marine coverage may be added to a policy to cover specified categories of personal property. The coverage provided is for direct physical loss to covered property unless the loss is specifically excluded. Supporting coverage (primary residence), written with CFM is required.

UNDERWRITING

Eligible Classes:

These rules apply only to property owned by individuals, including eligible property under the control of executors or administrators of an estate.

ATV's and Related Equipment	Golf Equipment	Personal Tools
Boats	Guns	Silverware
Boat Docks and Lifts	Jewelry	Snowmobiles
Coin Collections Fire Arts	Lawn Mowers, Garden Tractors, and Related Equipment	Sporting Equipment
Furs		Tack
Golf Carts	Miscellaneous Musical Instruments	Unmanned Aircraft Systems (Drones)

Ineligible Insureds/Property:

Coverage under these rules may not be written for:

- companies, firms or corporations
- hotels
- universities, colleges or other schools
- dealers, auctioneers, museums, art galleries, art institutions or manufacturers
- farm machinery or livestock
- governmental agencies
- motor bicycles, mopeds or any motor-powered conveyance
- temporary exhibits of fine arts that do not belong to the insured
- television cameras and related equipment
- aerial or radar cameras

- individuals who do not have supporting coverage with CFM
- coin or token-operated devices
- jet skis or personal watercraft

Covered Perils:

Coverage is provided on an “open perils” basis. This means that the form covers risks of direct physical loss to covered property except those losses that are excluded in the form.

Valuation:

All eligible property, with the exception of scheduled fine arts covered by the reporting form, is valued on an actual cash value basis. Scheduled fine arts are valued at the value stated on the declarations. Verification of values will be required.

Territorial Limits:

All eligible property will be covered within the limits of the United States, Canada, and Puerto Rico.

Pictures:

Pictures of items insured will assist with underwriting and establishing values and may be required by underwriting. In many cases, they will be required. It would be wise to obtain pictures to submit with the application, thus saving you the time and expense of returning to the insured for pictures at later date.

Binding Authority:

Binding authority for all agents is limited to \$10,000 on any Inland Marine unless otherwise listed under specific categories. Any coverage limits in excess of binding authority must receive approval from the Home Office prior to binding the coverage. CFM will insure only the classes of property shown. Do not bind coverage for risks other than those shown.

Due to the nature of Inland Marine coverage, the rate charged can vary according to the type of property insured and location. The rates in the manual are those that will be used for the average risk. The acceptance of any Inland Marine risk will be the final decision of the underwriter.

Inland Marine insurance may not be written unless we have supporting property insurance business (Primary Residence).

Rates are based on full insurance to value and all policies must be written to 100 percent of value. Every effort must be made to determine values and insure accordingly as coinsurance clauses are frequently required.

Do not bind coverage for risks other than those shown in the following pages. Also see “Binder Restrictions” and “Binder Rules”.

Policy Term

The policy term shall be the same as the supporting coverage policy.

Cancellation

The policy must be cancelled in accordance with the terms of the cancellation provisions that apply. Return premium, if any, is computed on a pro rata basis.

Deductible

A \$250 deductible will apply to all Inland Marine policies. No other deductible options are available.

ATV'S AND RELATED EQUIPMENT

Maximum coverage per item \$20,000

Eligible Property:

Various types of ATV's plus miscellaneous equipment used with them. Each ATV must be specifically scheduled, with a description to include the year, make, model, serial number and amount of coverage requested. Any one item of equipment in excess of \$1,000 in value must also be scheduled.

This is coverage for individuals, not large commercial operations. The policy provides coverage against all risks of direct physical loss except as excluded in the policy language.

Loss to covered property will be settled based on the actual cash value at the time of the loss. Actual cash value includes deduction for depreciation.

Prohibited Risks:

Property left in vacant or unoccupied premises.

Persons who have poor loss history or are careless in handling their property.

The primary policy to which this Inland Marine Policy is attached must include liability coverage for the ATV insured here. ATV's may only be insured on Farm policies. For all other policy types, the insured will be better served with a recreational vehicle policy written through their auto carrier.

BOATS

Eligible Property:

Covers all types of Inboard Boats, Inboard-Outboard Boats, Outboard Boats and Outboard Motors. The motor must not exceed the certified horsepower capacity of the boat. All outboard boats carry a horsepower capacity and load-carrying capacity. This information is generally located inside the boat's transom, where it can be easily read from the operator's position.

Miscellaneous Property - Miscellaneous equipment or accessories, such as anchors, oars, tarpaulins, lights, cushions, life preservers, fire extinguishers, batteries, fuel containers, or horns, may be insured under a special item of the form, and coverage applies to such equipment while it is attached to or contained in or on a boat insured. Additional accessories other than those listed above must be specifically insured by description, serial number and amount of coverage.

Boat Carriers - A boat carrier or trailer may be insured under a special item of the form when the carrier is (1) specially designed to carry a small pleasure craft, (2) exclusively used for the transportation of the particular craft, and (3) constructed so that it is by nature a part of the equipment of the boat rather than an all-purpose trailer. The coverage on such an insured carrier is the same as that on the boat.

This is physical damage coverage on a Broad Form basis except as excluded. The primary policy to which this Inland Marine Policy is attached must include liability coverage for the boat and motor insured here.

Multiple Motors:

Where two or more outboard motors are regularly used together in connection with any single watercraft owned by the Insured, the horsepower of all such outboards shall be accumulated for rating purposes.

Exclusions:

1. Wear, tear, gradual deterioration, inherent vice, latent defect, mechanical breakdown or faulty manufacture, corrosion, rust, dampness of atmosphere, freezing or extremes of temperature.
2. Loss or damage caused by repairing, adjusting, servicing, or maintenance operation, unless fire ensues and then only for the loss or damage by such ensuing fire.
3. Infidelity of the Insured's employees or persons to whom the insured property may be entrusted.
4. Loss or damage while operated in any official race or speed test, or while used in any illicit or prohibited trade or transportation.
5. Loss or damage while either boat or motor is rented to others, or is being used by the Insured as a public or livery conveyance carrying passengers for compensation.

6. Standard war damage exclusion.
7. Nuclear exclusion clause.

Underwriting:

Manufacturer, serial, or motor numbers are to be shown for each motor. Serial numbers or other identification must be indicated for each boat.

Outboard Motors

Should be fastened to the boat by a chain that can be detached. This will prevent loss of the motor overboard when it is being put on or taken off.

Do Not Submit:

8. Risks for resort operators where the equipment may be used by many different persons.
9. Boats and motors used for commercial purposes or for rent, hire or charter.
10. Boats or motors used for racing events.
11. Boats with non-marine or converted automobile engines.
12. Special or unique type boats such as swamp buggies, amphibious land water craft, collapsible boats, air boats, and experimental crafts of any type.
13. Boats that are homemade.
14. Boats left on the water except when securely tied from all four angles.
15. Jet Skis or Personal Watercraft.
16. Risks for persons who have been cancelled, non-renewed, or rejected by another Company.
17. Risks with cooking facilities.
18. Risks without supporting coverage written through CFM Insurance, Inc.
19. House Boats.
20. Boat operators who do not have their auto insurance with a standard or preferred auto carrier.
21. Boats that exceed 50 mph.
22. Motors that exceed 200 HP.

RISKS REQUIRING SUBMISSION TO COMPANY BEFORE BINDING:

An application where the applicant or any member of his/her household who operates the boat has been convicted of a moving traffic violation within the last 12 months.

BOAT DOCKS AND LIFTS/HOISTS

Maximum coverage per policy \$20,000

Eligible Property:

The dock must be in good to excellent condition and well maintained by the insured. Supporting coverage is required. **Shared docks are not eligible for coverage.**

A picture of each boat dock should be submitted with the application.

Submit dimensions of the dock including attachments and ramps along with the type and age of the roof. Each item must be specifically scheduled, listing the manufacturer name and limit of insurance. Boat lifts must be described and listed.

Underwriting:

- Collapse or weight of ice, snow or sleet is not available.
- At least two corners of the dock must be anchored to the seawall or bank with steel cable or stiff arms.
- All hoists must be specifically listed if they are to be insured.
- A photo of the dock must be submitted with the application.

COIN COLLECTIONS

Maximum coverage per policy \$10,000

Eligible Property:

Coin collections. Coverage applies to all numismatic property such as rare or current coins, paper money, bank notes, tokens and medals maintained in a collection. Coverage also applies to the cards, display cabinets, containers and frames used with the collection.

Coin Collections may be covered on a blanket basis subject to a 100 percent coinsurance clause. However, coverage for any one item is limited to \$250. An inventory will be required with the application for blanket coverage. An updated inventory may be required on a three year basis.

Coin collections may also be scheduled by individual item, proof set, pages, books, or other groupings on the declarations. The \$250 per item limit does not apply to scheduled items.

Underwriting:

This coverage is only to be used on a limited basis.

Coverage for Theft from Unattended Vehicles is not provided.

Prohibited Risks:

- Risks where property is left in vacant or unoccupied premises.
- Persons who may be careless or irresponsible in handling of their property.
- Persons where the public has easy access to the Insured's working or living quarters.
- Property of dealers or museums.

FINE ARTS

Maximum coverage per item \$ 2,500
Maximum coverage per policy \$10,000

Eligible Property:

Works of art or articles of rarity, historic value or artistic merit, including but are not limited to paintings, etchings, pictures, tapestries, art glass windows, valuable rugs, statuary, marbles, bronzes, antiques, rare books, antique silver, manuscripts, porcelains, rare glass and bric-a-brac. Glass set in lead sections is not acceptable. CFM does not offer the peril of glass breakage.

All covered items must be scheduled on the declarations, with a description and limit of coverage for each item. A blanket limit of coverage not exceeding ten percent of the total of the limits of coverage for all scheduled items may be applied to cover miscellaneous fine arts. All items covered on a blanket basis are subject to a 100 percent coinsurance clause.

Appraisals:

An appraisal is required on any item valued at \$2,500 or more. Appraisals must be on the appraiser's letterhead. Updated appraisals may be required on a three-year basis.

Pair and Sets:

The form provides that in case of the total loss of an article or articles which are part of a set that the Company agrees to pay the Insured the full amount of insurance on the set, and the Insured agrees to surrender the remaining article or articles of the set to the Company.

Prohibited Risks:

1. Risks where property is left in vacant or unoccupied premises.
2. Persons who may be careless or irresponsible in handling their property.
3. Persons where the public has easy access to the Insured's working or living quarters.
4. Property of dealers or museums.
5. Property on display.

FURS

Maximum coverage per item \$ 5,000

Maximum coverage per policy \$10,000

Eligible Property:

Furs, garments trimmed with fur, or made principally of fur, imitation furs and fur rugs may be covered. This does NOT include artificial furs of man-made fabrics.

All covered items must be scheduled on the declarations. The schedule must contain a description and limit of coverage for each item. An ensemble such as a coat, muff and hat may be scheduled as a single item.

Appraisals:

An appraisal is required on any item valued at \$2,500 or more. Appraisal must be on furrier's letterhead. Updated appraisals may be required on a three-year basis.

Scheduling:

Each article must be specifically scheduled including an accurate description and amount of insurance. The application must set forth the cost, date acquired and where purchased.

Underwriting:

RISKS REQUIRING SUBMISSION TO COMPANY BEFORE BINDING:

Any person who has had a fire loss.

Any person for whom insurance has been declined or cancelled by any Company.

Prohibited Risks:

1. Students
2. Professional entertainers
3. Residents of boarding houses
4. Professional gamblers
5. Persons where the public has easy access to the Insured's working or living quarters.

GOLF CARTS

Maximum coverage per item \$15,000

Eligible Property:

Golf carts

Coverage may be written only for individuals.

Items may be scheduled on the declarations. The schedule must contain a description and limit of coverage for each item.

Prohibited Risks:

1. Persons who travel extensively and take their golf cart with them.
2. Risks where there is an unusual fire hazard.
3. Risks where equipment is left in vacant or unoccupied premises.
4. Persons who may be careless or irresponsible in the handling of their equipment.
5. Golfers' equipment held for sale.

GOLF EQUIPMENT

Maximum coverage per policy \$15,000

Eligible Property:

Golf clubs, golf clothing and other golfers' equipment. Subject to certain limitations, golf balls and other types of clothing are also covered.

Coverage may be written only for individuals.

Coverage for golfers' equipment is normally provided on a blanket basis. A single limit of coverage applies to all covered golfer's equipment. An inventory will be required with the application. An updated inventory may be required on the three-year basis.

Items may be scheduled on the declarations. The schedule must contain a description and limit of coverage for each item.

Both scheduled and blanket coverages may be provided by the same policy.

Prohibited Risks:

1. Persons who travel extensively and take their golf equipment with them.
2. Risks where there is an unusual fire hazard.
3. Risks where equipment is left in vacant or unoccupied premises.
4. Persons who may be careless or irresponsible in the handling of their equipment.
5. Golfers' equipment held for sale.

GUNS

Maximum coverage per policy: \$25,000

Eligible Property:

Guns. All items covered must be scheduled. The schedule must contain a description and limit of coverage for each item.

Scheduling:

Each article must be specifically scheduled listing name of manufacturer, cost, date of purchase, serial number, and amount of insurance. Miscellaneous cleaning and repairing equipment may be blanketed up to ten percent of the policy amount.

Appraisals:

An appraisal is required on any item valued at \$2,500 or more. Appraisal must be on the appraiser's letterhead. Updated appraisals may be required on a three-year basis.

Coinsurance:

100% coinsurance clause applies separately to each item.

Prohibited Risks:

1. Risks involving overseas exposure.
2. Guns frequently exhibited.
3. Risks where there is an unusual fire hazard.
4. Risks where equipment is left in vacant or unoccupied premises.
5. Persons who may be careless or irresponsible in the handling of their equipment.
6. Gun dealers.

JEWELRY

Maximum coverage per policy \$50,000

Eligible Property:

Items of personal adornment made wholly or partly of silver, gold, platinum or other precious metals. They may contain pearls, jewels, precious or semi-precious stones. Policies that cover engagement rings, wedding rings and bands may be issued in the name of both interested parties whether or not they are residents of the same household.

Scheduling:

Each article must be specifically scheduled, including an accurate description and an amount of insurance. A set may be insured as a unit, but each item in the set must be accurately described.

Agreed Value Coverage:

High valued jewelry items or jewelry items that have an artistic or historic value may be written on an agreed value basis. In this case the limit of coverage shown for these items is the amount that will be paid in the event of a total loss. The items to which this valuation applies must be shown on the declarations.

Appraisals:

An appraisal is required on any item valued at \$2,500 or more. Appraisal must be on the appraiser's letterhead. The appraisal must contain (1) color and clarity; (2) cut; (3) flaws; (4) size of stones; (5) type of mounting and (6) date of appraisal. Updated appraisals may be required on a three-year basis.

Additional Insureds:

It is permissible to cover engagement and wedding rings in the name of the two interested parties as their interest may appear.

Prohibited Risks:

1. Students
2. Residents of boarding houses.
3. Professional entertainers or professional gamblers.
4. Any person where the public has easy access to the Insured's working or living quarters.
5. Jewelry dealers.

LAWN MOWERS, GARDEN TRACTORS, AND RELATED EQUIPMENT

Maximum coverage per item: \$15,000

Eligible Property:

Various types of lawn mowers and garden tractors plus miscellaneous equipment used with them. Each mower or tractor must be specifically scheduled, with a description to include the year, make, model, serial number and amount of coverage requested. Any one item of equipment in excess of \$1,000 in value must also be scheduled.

This is coverage for individuals, not large commercial operations. The policy provides coverage against all risks of direct physical loss except as excluded in the policy language.

Loss to covered property will be settled based on the actual cash value at the time of the loss. Actual cash value includes deduction for depreciation.

Prohibited Risks:

1. Property left in vacant or unoccupied premises.
2. Persons who have poor loss history or are careless in handling their property.
3. Property for large commercial operations.

MISCELLANEOUS

Maximum coverage per policy \$20,000

Eligible Property:

Items not qualifying under any other category may be covered as Miscellaneous. Such items may include, but are not limited to: hearing aids, computers, GPS systems, and contact lenses. Contact the underwriter before binding coverage on any Miscellaneous item.

Scheduling:

Each article must be specifically scheduled, including an accurate description and an amount of insurance. A set may be insured as a unit, but each item in the set must be accurately described. The application must set forth the cost, date acquired and where purchased.

Agreed Value Coverage:

High valued items or items that have an artistic or historic value may be written on an agreed value basis. In this case, the limit of coverage shown for these items is the amount that will be paid in the event of a total loss. The items to which this valuation applies must be shown on the declarations.

Appraisals:

An appraisal is required on any item valued at \$2,500 or more. Appraisal must be on the appraiser's letterhead. Updated appraisals may be required on a three year basis.

Prohibited Risks:

1. Students
2. Residents of boarding houses.
3. Professional entertainers or professional gamblers.
4. Any person where the public has easy access to the Insured's working or living quarters.
5. Jewelry dealers.

MUSICAL INSTRUMENTS

Maximum coverage per policy \$10,000

Eligible Property:

Musical instruments, including sheet music and other equipment pertaining to and used with musical instruments.

All covered items must be scheduled on the declarations. The schedule must contain a description and limit of coverage for each item.

A blanket limit of coverage not exceeding ten percent of the total of the limits of coverage for all scheduled items may be applied to cover miscellaneous musical instruments and related items.

Prohibited Risks:

1. Students, unless residing with parents.
2. Professional musicians and professional entertainers.
3. Residents of boarding houses.
4. Professional gamblers.
5. Any person where the public has easy access to the Insured's working or living quarters.
6. Dance bands or members of dance bands.
7. Persons who travel extensively.
8. Rare or antique instruments.

PERSONAL TOOLS

Maximum coverage per policy \$25,000

Eligible Property:

Hand tools and similar items are eligible under this section. This coverage is not intended to cover shop equipment in lieu of fire and extended coverage on shop equipment.

Underwriting:

Small items (such as hand tools) need not be scheduled. Blanket coverage will apply. An inventory will be required for blanket coverage. An updated inventory may be required on a three-year basis.

Larger items should be scheduled by listing manufacturer, model, serial number, value, and approximate age. (Any item valued over \$1,000 should be scheduled.)

Prohibited Risks:

1. Risks where equipment is obsolete or over-valued.
2. Persons who may be careless with their equipment.
3. Persons who have poor loss records.

SILVERWARE

Maximum coverage per policy \$20,000

Eligible Property:

Silverware. This includes gold, silver and pewter ware and items which are plated with gold or silver.

Silverware is normally covered on a blanket basis. However, covered items may be scheduled on the declarations. The schedule must contain a description and limit of coverage for each item.

An inventory will be required with the application for blanket coverage. An updated inventory may be required on a three-year basis. Blanket and scheduled coverages may be provided on the same policy.

Agreed Value Coverage:

Coverage for silverware may be provided on an agreed valued basis. Valued coverage may apply to some or all items of covered silverware. The items to which valued coverage is to apply must be scheduled on the declarations. Items that are part of a set, service or place setting may be scheduled as a single item.

Appraisals:

An appraisal is required on any item valued at \$2,500 or more. Appraisal must be on the appraiser's letterhead. Updated appraisals may be required on a three-year basis.

Prohibited Risks:

1. Persons with poor loss records.
2. Risks where unusual fire hazard exists.
3. Risks where the silverware is frequently loaned or taken from the Insured's premises.
4. Risks requiring submission to the Company before binding.
5. Persons who loan their silverware to anyone.
6. Persons in the business of entertaining.

SNOWMOBILES

Maximum coverage per item \$10,000

Eligible Property:

Various types of Snowmobiles plus miscellaneous equipment used with them. Each Snowmobile must be specifically scheduled, with a description to include the year, make, model, serial number and amount of coverage requested. Any one item of equipment in excess of \$1,000 in value must also be scheduled.

This is coverage for individuals, not large commercial operations. The policy provides coverage against all risks of direct physical loss except as excluded in the policy language.

Loss to covered property will be settled based on the actual cash value at the time of the loss. Actual cash value includes deduction for depreciation.

Prohibited Risks:

1. Property left in vacant or unoccupied premises.
2. Persons who have poor loss history or are careless in handling their property.
3. Property for large commercial operations.

The primary policy to which this Inland Marine Policy is attached must include liability coverage for the Snowmobile insured here. Snowmobiles may only be insured on Farm policies. For all other policy types, the insured will be better served with a recreational vehicle policy written through their auto carrier.

SPORTING EQUIPMENT

Maximum coverage per policy \$15,000

Eligible Property:

Archery and other related sporting equipment. All items covered must be scheduled. The schedule must contain a description and limit of coverage for each item.

Scheduling:

Each article must be specifically scheduled listing name of manufacturer, cost, date of purchase, serial number, and amount of insurance. Miscellaneous related equipment may be blanketed up to 10 percent of the policy amount.

Appraisals:

An appraisal is required on any item valued at \$2,500 or more. Appraisal must be on the appraiser's letterhead. Updated appraisals may be required on a three-year basis.

Coinsurance:

100% coinsurance clause applies separately to each item.

Prohibited Risks:

1. Risks involving overseas exposure.
2. Risks where there is an unusual fire hazard.
3. Risks where equipment is left in vacant or unoccupied premises.
4. Persons who may be careless or irresponsible in the handling of their equipment.

TACK

Maximum coverage per policy \$25,000

Eligible Property:

Saddles and other tack equipment.

Underwriting:

Small items need not be scheduled. Blanket coverage will apply. An inventory will be required for blanket coverage. An updated inventory may be required on a three-year basis.

Larger items should be scheduled with a description and approximate age. (Any item valued over \$500 should be scheduled.)

Prohibited Risks:

1. Risks where equipment is obsolete or over-valued.
2. Risks where insured property is used or kept in areas where unusual fire hazard exists.
3. Persons who may be careless with their equipment.
4. Persons who have poor loss records.

UNMANNED AIRCRAFT SYSTEMS (DRONES)

Maximum coverage per policy \$2,500

Eligible Property:

Unmanned Aircraft Systems used only for agricultural operations on the insured premises and flown within FAA guidelines. The full FAA guidelines can be reviewed on the FAA website. Currently the main guideline is the drone must be flown 400 feet below the airspace ceiling. The Unmanned Aircraft must be flown five or more miles from the property line of any airport and cannot be flown over a town, city or other urban area.

Underwriting:

Farm Liability coverage must be included with the property coverage.

Coverage:

Risk of direct physical loss from sudden and accidental causes, excluding wear and tear, mechanical or electrical breakdown, mysterious disappearance. \$250 deductible and minimum premium of \$15 per unit will apply.

Prohibited Risks:

1. Homemade unmanned aircraft.
2. Unmanned aircraft being flown over a town, city or urban area.
3. Unmanned aircraft used for recreational purposes or any purpose other than agricultural.
4. Unmanned aircraft that is rented or leased to persons or corporations other than the insured.
5. Unmanned aircraft that is flown within five miles from the property line of any airport.